理想国 against 译丛

[MIRROR] 016

FRANCIS FUKUYAMA

TRUST:

THE SOCIAL VIRTUES AND

THE CREATION OF PROSPERITY

信任：社会美德与创造经济繁荣

作者_ [美] 弗朗西斯·福山

译者_ 郭华

GUANGXI NORMAL UNIVERSITY PRESS
广西师范大学出版社

[MIRROR]
理想国译丛

016

imaginist

想象另一种可能

理想国

imaginist

□□□□□□

“□□□□□□□□”□□□□□□·□□□□George Steiner□□□□□□“□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□”□□□□□□□·□□□□Anthony Burgess□□□□□□“□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□”

□□□□□□□□□□□□□□□□□□□

□□□□□□□

□□□ □□ □□□ □□□

□□□□□□□□□□□□□□□□□□

[illegible]

□□

□□□□□□□□□□□

FRANCIS FUKUYAMA

TRUST: THE SOCIAL VIRTUES AND THE
CREATION OF PROSPERITY

□□□□□□□□□

·□□·

TRUST: The Social Virtues and the Creation of Prosperity
by Francis Fukuyama
Copyright © 1995 by Francis Fukuyama
Chinese (Simplified Characters) copyright © 2016
Published by arrangement with International Creative Management, Inc.
through Bardon-Chinese Media Agency
ALL RIGHTS RESERVED

□□□□□□□(CIP)□□

□□ : □□□□□□□□□□□□ / (□) □□□ ;□□□.—□□□□□□□□□□□□□□□2016.3

□□□□: Trust: The Social Virtues and the Creation of Prosperity

ISBN 978-7-5495-7853-5

Ⅰ. ①□… Ⅱ. ①□… ②□… Ⅲ. ①□□□□□□ Ⅳ. ①F0

□□□□□□□□CIP□□□□(2016)□016349□

□□□□□□□□□□□□□□□

□□□□□□22□ □□□□□541001

□□□www.bbtpress.com

□ □ □□□□□

□□□□□□□□□

□□□□□010-64284815

□□□□□□□□□□□□□□□□□□□□□

□□□□□□□□□□□□□□□□□□□□ □□□□□276017

□□□635mm× 965mm 1/16

□□□28.5 □□□375□□

2016□3□□1□ 2016□3□□1□□□

□□□78.00□

□□□□□□□□□□□□□□□□□□□

□□

□□□□□□

□□□□□□□□□□□□□□□□□□

□□□

□□□1995□□□□□□——□□□□□□□□□□□□□□□□□□□·□□□□□□□□□□□□□□□□□□□

□□□□□□□□□□□□□□□□□□□

□□□□□□□□“□□□□□□□□□□□□□□□□□□□□”□□“□□□□□□□□□□□□□□□□□□□

□□□□□□□□□□□□□□□□□“□□□□□□□□□□□□□□□□□

□□□

□□□

□□□

□□□□□□□□□□□□□“□□□□”□□□□□□□□“□□□□”□

□□“□□□□□□□□□□□□□□□□□□□

2016年1月5日

[1] □□□□

□□□

- □□ □□□□□□□□□□□□□□□□□□□□□□□□□□□□
- □□
- □□□□ □□□□□□
  - □1□ □□□□□□□□□□□□
  - □2□ “□□□□□□”□□□□
  - □3□ □□□□□□
  - □4□ □□□□□□□
  - □5□ □□□□□
  - □6□ □□□□□□□□□□
- □□□□ □□□□□□□□□□□□□□□□□
  - □7□ □□□□□□□□□□□□□
  - □8□ □□□□□
  - □9□ “□□□□□□”□□
  - □10□ □□□□□□□□□□
  - □11□ □□□□□□□
  - □12□ □□□□□□□□□□□□□□□
- □□□□ □□□□□□□□□□□□□□□□□□
  - □13□ □□□□□□
  - □14□ □□□□□
  - □15□ □□□□□□□
  - □16□ □□□□□□
  - □17□ □□
  - □18□ □□□□□
  - □19□ □□□□□□
  - □20□ □□□□□□□
  - □21□ □□□□□□□□
  - □22□ □□□□□□□
- □□□□ □□□□□□□□□□□
  - □23□ “□□□□□”——□□□
  - □24□ □□□□□
  - □25□ □□□□□□□□□□□
  - □26□ □□□□□□□□□□
- □□□□ □□□□□
  - □27□ □□□□□
  - □28□ □□□□□

    - □29□ □□□□
    - □30□ □□□□□□□□
    - □31□ □□□□□□□□
- □□□□

[illegible]

20[illegible]·[illegible]Alexander Kojève[illegible]1902—1968[illegible]1968[illegible]

[illegible]“[illegible]”[illegible]

[illegible]

[illegible]·[illegible]Erwin Glikes[illegible]1994[illegible]·[illegible] [illegible]Adam Bellow[illegible]·[illegible]Peter Dougherty[illegible]·[illegible]Michael Novak[illegible]·[illegible]Peter Berger[illegible]·[illegible]·[illegible]Seymour Martin Lipset[illegible]·[illegible]Amitai Etzioni[illegible]Ezra Vogel[illegible]Atsushi Seike[illegible]Chie Nakane[illegible]Takeshi Ishida[illegible]Noritake Kobayashi[illegible]Saburo Shiroyama[illegible]·[illegible]Steven Rhoads[illegible]Reiko Kinoshita[illegible]·[illegible]Mancur Olson[illegible]·[illegible]·[illegible]·[illegible]Michael Kennedy Henry S. Rowen[illegible]·[illegible]

□Clare Wolfowitz□□□□□·□□□□Robert D. Putnam□□□□·□□□□□George Holmgren□□□□□·□□□□Lawrence Harrison□□□□·□□□David Hale□□□□□□Wellington K. K. Chan□□□□□□Kongdan Oh□□□□□·□□□□□□Richard Rosecrance□□□□□·□□·□□·□□□ □Bruce Porter Mark Cordover□□□□□·□□□□Jonathan Pollack□□□□□·□□□Michael Swaine□□□□·□□□□□□Aaron Friedberg□□□□□·□□□Tamara Hareven□□□□□·□□□Michael Mochizuki□□□□□·□□□□Abram Shulsky□□□□□□□□□□□□□□□□□□□□□□□□□

□□□□□□□□□·□□□□James Thomson□□□□□□□RAND Corporation□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□·□□□□Esther Newberg□□□□·□□□□Heather Schroder□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□·□□□□Denise Quigley□□□□□□□Tenzing Donyo□, □□□□□□·□□□ □Chris Swenson□□

□□

□□□□□□□□□Yoshia Fukuyama□□

□□

□□□□

□□□□□

□□□□□□□□□□□□□□□□□

第1章

□□□□□□□□□□

□□□□□21□□□□□□□□□

□□□

[illegible]community[illegible][5][illegible]·[illegible]Emile Durkheim[illegible]“[illegible]”[illegible]anomie[illegible][6]

[illegible]/[illegible][7][illegible]·[illegible]Adam Smith[illegible]

[illegible]

[illegible]20[illegible]

- [illegible]20[illegible]70[illegible]Mazda[illegible]—[illegible]Daimler-Benz[illegible]—[illegible]Sumitomo Trust[illegible]Deutsche Bank[illegible]——[illegible]

- 1983—1984[illegible]Nucor Corporation[illegible]Crawfordsville[illegible][8]

- □□□□□Toyota Motor□□□□

· 20□□50□□□□□□□□□□□□□□□□□□·□□□□□Edward Banfield□
□□□□□□□□□□□□□□□□□□

[illegible]

[illegible]“[illegible]”[illegible]

[illegible]

[illegible]

[illegible]

---

[1] [illegible]Francis Fukuyama, *The End of History and the Last Man* (New York: Free Press, 1992).

[2] [illegible]Ernest Gellner[illegible]*Conditions and Liberty: Civil Society and Its Rivals* (London: Hamish Hamilton, 1994).

[3] [illegible]Francis Fukuyama, “The Primacy of Culture,” *Journal of Democracy* 6 (1995): 7-14.

[4] Samuel P. Huntington, “The Clash of Civilizations?” *Foreign Affair* (1994): 22-49.

[5] [illegible]community[illegible]“[illegible]”[illegible]“[illegible]”[illegible]“[illegible]”[illegible]Gemeinschaft[illegible]“[illegible]”[illegible]“[illegible]”[illegible]“[illegible]”[illegible]“[illegible]”[illegible]

[6] [illegible]“[illegible]”[illegible]*The Division of Labor in Society* [illegible]New York: Macmillan, 1933), p.15.

[7] [illegible]Fukuyama (1992)[illegible]chap. 21, “The Thymotic Origins of Work.”

[8] [illegible]Richard Preston, *American Steel* (New York: Avon Books, 1991).

[9] James S. Coleman[illegible]“Social Capital in the Creation of Human Capital,” *American Journal of Sociology* 94 (1988): S95-S120. [illegible]Robert D. Putnam, “The Prosperous Community: Social Capital and Public Life,” *American Prospect* 13 (1993): 35-42; and Putnam, “Bowling Alone,” *Journal of Democracy* 6 (1995): 65-78. [illegible]Putnam[illegible]Jane Jacob[illegible] *The Death and Life of Great American Cites* (New York: Random House, 1961), p. 138.

[10] Gary S. Becker, *Human Capital: A Theoretical and Empirical Analysis*, 2d ed. (New York: National Bureau of Economic Research, 1975).

[illegible]2[illegible]

“[illegible]”[illegible]

[illegible]·[illegible]（Milton Friedman）[illegible]·[illegible]（Gary Becker）[illegible]·[illegible]（George Stigler）[illegible]·[illegible][1]

[illegible]·[illegible]（James Fallows）[illegible]·[illegible]（Clyde Prestowitz）[illegible]·[illegible]（John Zysman）[illegible]·[illegible]·[illegible]（Karl van Wolferen）[illegible]·[illegible]（Alice Amsden）[illegible]·[illegible]（Laura Tyson）[illegible][2][illegible]“[illegible]”[illegible]

[illegible]·[illegible] [illegible]《*Looking at the Sun*》[illegible][3][illegible]—[illegible][4][illegible]·[illegible]（Chalmers Johnson）[illegible]（MITI）[illegible]

□□□

□□□

□□□□□□□□[11]□□□□□□□□□□□□“□□□□□□□□□□□□□□□□□□□□□□□□□□□□”□[12]

□□□□□□□□□□□□□□□□□□□

[illegible]

[illegible]·[illegible]Mark Granovetter[illegible]——[illegible]——[illegible][21][illegible]

[illegible]“[illegible]”[illegible]“[illegible]”[illegible]

[illegible][22][illegible]

---

[1] [illegible]·[illegible]Jerry Z. Muller, *Adam Smith in His Time and Ours* (New York: Free Press, 1992).

[2] [illegible]“[illegible]”[illegible]“[illegible]”[illegible]

[3] James Fallows, *Looking at the Sun: The Rise of the New East Asian Economic and Political System* (New York: Pantheon Books, 1994).

[4] □□□□□□□□□□□Chalmers Johnson, *MITI and the Japanese Miracle* (Stanford: Stanford University Press, 1982); James Fallows, “Containing Japan,” *Atlantic Monthly* 263, no. 5 (1989): 454: “Looking at the Sun, ” *Atlantic Monthly* 272, no. 5 (1993): 69-100; “How the World Works,” *Atlantic Monthly* 272, no. 6 (1993) : 61-87; Chalmers Johnson, Laura D’Andrea Tyson, and John Zysman, *The Politics of Productivity* (Cambridge, Mass.: Ballinger Books, 1989); Laura D’Andrea Tyson, *Who’s Bashing Whom? The Conflicts in High Technology Industries* (Washington, D.C.: Institute for International Economics, 1993); Karl van Wolferen, *The Enigma of Japanese Power: People and Politics in a Stateless Nation* (London: Macmillan, 1989); Clyde Prestowitz, Jr., *Trading Places: How We Allowed Japan to Take the Lead* (New York: Basic Books, 1988).

[5] □□·□□□□□Paul Krugman□□□□□□□□□□□□“□□□□”□□□“The Myth of Asia s Miracle,” *Foreign Affairs* 73 (1994): 28-44.

[6] James C. Abegglen and George Stalk, Jr., *Kaisha: The Japanese Corporation* (New York: Basic Books, 1985), p.20-23.

[7] Gary Becker□□Becker, *The Economic Approach to Human Behavior* (Chicago: University of Chicago Press, 1976), pp.3-14.

[8] □□□□□□□□□□□□□□Donald P. Green and Ian Shapiro, *Pathologies of Rational Choice Theory: A Critique of Application in Political Science* (New Haven: Yale University Press, 1994), □□Chalmers Johnson and E. B. Keehn, Disaster in the Making: Rational Choice and Asian Studies,” *National Interest*, no. 36 (1994): 14-22.

[9] □□□□□□□□□□□□□□□James Buchanan, Vtktor Vanberg, □□ Allan Bloom□□□□□□□□James Nichols and Colin Wright, eds., *From Political Economy to Economics ... and Back?* (San Francisco: Institute for Contemporary Studies, 1990), pp.193-206.

[10] □Gordon Tullock□James Buchanan□□□□□□“□□□□”□□□□□□□□□□□□□□□“□□”□□Steven E. Rhoads, “Do Economists Overemphasize Monetary Benefits?” *Public Administration Review* 45 (1985): 815-820. □□□

[11] Rhoads (1985), p. 816.

[12] □□□□□□□□□□□□□□□□□□□□Amitai Etzioni, *The Moral Dimension: Toward a New Economics* (New York: Free Press, 1988), pp.1-27; Etzioni, “A New Kind of Socioeconomics (vs. Neoclassical Economics),” *Challenge* 33 (1990): 31-32; and Steven E. Rhoads, “Economists on Tastes and Preferences,” in Nichols and Wright (1990), pp.79-98. □□Neil J. Smelser and Richard Swedberg, “The Sociological Perspective on the Economy,” in Smelser and Swedberg, eds., *The Handbook of Economic Sociology* (Princeton: Princeton University Press, 1994), □□□□□□□□□□□□□□□□□.

[13] □□“□□”□□□□□□□□□□□□□□Joseph Cropsey, “What Is Welfare Economics? ” *Ethics* 65 (1955): 116-125.

[14] □□□□□□□□Steven Kelman, “‘public Choice’ and Public Spirit,” *Public Interest* no. 87 (1987): 80-94.

[15] □□Gary Becker□□□“□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□……□□”□□□Gary Becker, “Nobel Lecture: The Economic Way of Looking at Things,” *Journal of Political Economy* 101 (1993): 385-409.

[16] □□□□·□□Amartya Sen□□□□□“□□□□”□□□ “Behaviour and the Concept of Preference,” *Economics* 40 (1973): 214-259.

[17] F. Y. Edgeworth, □□Amartya Sen, “Rational Fools: A Critique of the Behavioral Foundations of Economic theory,” *Philosophy and Public Affair* 6 (1977): 317-344.

[18] [illegible]Kenneth Arrow[illegible]Arrow, “Risk Perception in Psychology and Economics,” *Economic Inquiry* 20 (1982): 1-9.

[19] [illegible]

[20] [illegible]Becker (1976), p. 11.

[21] Mark Granovetter, “Economic Action and Social Structure: The Problem of Embeddedness,” *American Journal of Sociology* 91 (1985): 481-510.

[22] [illegible]World Bank, *The East Asian Miracle* (Oxford: Oxford University Press, 1993), pp.304-316.

[illegible]3[illegible]

[illegible]

20[illegible]90[illegible]——[illegible]——[illegible]——[illegible]·[illegible]Alvin and Heidi Toffler[illegible]·[illegible]George Gilder[illegible]·[illegible]Al Gore[illegible]·[illegible]Newt Gingrich[illegible][1]

[illegible]Marcos[illegible][2][illegible]20[illegible]80[illegible]IBM[illegible]“[illegible]”[illegible]“[illegible]”[illegible][3][illegible]IBM[illegible]AT[illegible]T[illegible][4]

[illegible]1995[illegible]1984[illegible][5][illegible]

□□□

□□□

（Ronald Dore）□□□

□□□

[1] □□Alvin Toffler and Heidi Toffler, *War and Anti-War: Survival at the Dawn of the 21st Century* (Boston: Little, Brown, 1993); Peter W Huber, *Orwell's Revenge: The 1984 Palimpsest* (New York: Free Press, 1994).

[2] Scott Shane, *Dismantling Utopia: How Information Ended the Soviet Union* (Chicago: Ivan Dee, 1994); Gladys D. Ganley, "Power to the People via Personal Electronic Media," *Washington Quarterly* (Spring 1991) 5-22.

[3] William H. Davidow and Michael S. Malone, *The Virtual Corporation: Structuring and Revitalizing the Corporation for the 21st Century* (New York: Harper- Collins, 1992).

[4] Huber (1994), pp.177-181, 193.

[5] □□□□□□□Peter Huber□□□□□Peter W. Huber, Michael K Kellogg and John Thorne, *The Geodesic Network II: 1993 Report on Competition in the Telephone Industry* (Washington, D.C.: Geodesic Co., 1992), chap. 3.

[6] □□□

[7] Emile Durkheim, *The Division of Labor in Society* (New York: Macmillan 1933), pp.181-182. □□□□□□□□□□□□□□□, □□p. 183.

[8] Lester Thurow, *Head to Head: The Coming Economic Battle among Japan, Europe, and America* (New York: Warner Books, 199.3), p.32.

[9] □□Ronald P. Dore, *British Factory, Japanese Factory* (London: Allen and Unwin, 1973), pp.375-376; James Fallows, *More Like Us: Making America Great Again* (Boston: Houghton Mifflin, 1989), p. 48; Seymour Martin Lipset, "Pacific Divide: American Exceptionalism—Japanese Uniqueness," in *Power Shifts and Value Changes in the Post Cold War World*, Proceedings of the Joint Symposium of the International Sociological Association's Research Committees: Comparative Sociology and Sociology of Organizations (Japan: Kibi International University, Institute of International Relations of Sophia University, and Social Science Research Institute of International Christian University, 1992), pp.41-84.

[10] □□

	前十	前二十	前四十
美国	755 202	1 144 477	1 580 411
日本	551 227	826 049	1 224 294
德国	414 332	629 520	869 326
法国	233 350	366 547	544 919
意大利	137 918	178 669	259 595
韩国	61 229	86 460	107 889
中国香港	24 725	30 633	35 515
中国台湾	10 705	N.A.	N.A.

□□□□: *Hoover's Handbook of American Business 1994* (Austin, Tex.: The Reference Press, 1994); *Moody's International Company Data, May 1994*; Korea Trade Center of Los Angeles; *Germany's Top 300, 1993/94 Edition* (Austin,Tex.: the Reference Press, 1994).

□□□□□□□□8□□□□□100□□□

□□

□□X□□□□□□□□□□□X□□□□□□□□□□□□

□□□

□4□
□□□□□□

□□□□□

□□□

□□□

□□□

[illegible][14][illegible]20[illegible]

[illegible]20[illegible][15][illegible]1974—1989[illegible][16][illegible]20[illegible]60[illegible]70[illegible]80[illegible]“[illegible]”[illegible][17]

[illegible][18][illegible]“[illegible]”[illegible]

---

[1] Clifford Geertz, *The Interpretation of Cultures* (New York: Basic Books, 1973), pp.4-5.

[2] Ian Jamieson, *Capitalism and Culture: A Comparative Analysis of British and American Manufacturing Organizations* (London: Gower, 1980), p. 9.

[3] [illegible]“[illegible]”[illegible]“[illegible]”[illegible]Geertz (1973), pp.34-3.5; 49.

[4] Geertz (1973), p. 89.

[5] [illegible], [illegible]Gunnar Myrdal, Arian Drama: *An Inquiry into the Poverty of Nations* (New York: Twentieth Century Fund, 1968), 1: 89-91.

[6] *Nichomachean Ethics* Book II i.8. [illegible]*Nichomachean Ethics* Book II iii.2.

[7] George Stigler[illegible]Gary Becker[illegible]·[illegible]John Stuart Mill[illegible]“[illegible]”[illegible] “De Gustibus Non Est Disputandum,” *American Economic Review* 67 (1977): 76-90.

[8] Aaron Wildavsky and Karl Dake, “Theories of Risk Perception: Who Fears What and Why,” Daedalus 199 (1990): 41-60. [illegible]Aaron Wildavsky, “Choosing Preferences by Constructing Institutions: A Cultural theory of Preference Formation,” *American Political Science Review* 81 (1987): 3-21; and Harry Eckstein, “political Culture and Political Change,” *American Political Science Review* 84 (1990): 253-259.

[9] Max Webber, *The Protestant Ethic and the Spirit of Capitalism* (London: Allen and Unwin, 1930).

[10] [illegible] Leonard Goodwin, “Welfare Mothers and the Work Ethic,” *Monthly Labor Review* 95 (1972): 35-37.

[11] [illegible]Alan J. Winter, *The Poor: A Culture of poverty, or a Poverty of Culture?* (Grand Rapids, Mich.: William B. Eerdmans, 1971).

[12] [illegible]“[illegible]14[illegible]‘[illegible]’[illegible]”*The Old Regime and the French Revolution* (Garden City, N.Y: Doubleday Anchor, 1955), p. 98.

[13] [illegible]

[14] Michael Novak, *The Catholic Ethic and the Spirit of Capitalism* (New York, Free Press, 1993). Michael Novak[illegible]Amintore Fanfani[illegible]1935[illegible]

[15] Novak (1993), pp.115-143, [illegible]·[illegible]

[16] [illegible] Samuel Huntington, *The Third Wave* (Oklahoma City: University of Oklahoma Press, 1991), pp.74-85.

[17] [illegible]liberation theology[illegible]

[18] James Q. Wilson[illegible]“[illegible]”[illegible]Wilson, *The Moral Sense* (New York: Free Press, 1993), pp.121-140.

第5章

□□□□

□□□

□□□·□□□David Martin□□□

□□□

[illegible]20[illegible]90[illegible]“[illegible]”[illegible]“[illegible]”[illegible]

[illegible][19][illegible]——[illegible]——[illegible]

[illegible]

---

[1] [illegible]R. H. Tawney, *Religion and the Rise of Capitalism* (New York: Harcourt, Brace and World, 1962); Ernst Troeltsch, *The Social Teaching of the Christian Churches*, 2 vols. (New York: Macmillan, 1950); H. H. Robertson, *Aspects of the Rise of Economic Individualism* (Cambridge: Cambridge University Press, 1933); and Kemper Fullerton, “Calvinism and Capitalism,” *Harvard Theological Review* 21 (1928): 163-191. [illegible]Robert W. Green, *Protestantism and Capitalism: The Weber Thesis and Its Critics* (Lexington, Mass.: D. C. Heath, 1973).

[2] [illegible]20[illegible]60[illegible]Kurt Samuelsson, *Relation and Economic Action* (Stockholm: Svenska Bokforlaget, 1961).

[3] [illegible] [illegible]20[illegible]70[illegible]80[illegible]Irving Hexham, “Dutch Calvinism and the Development of Afrikaner Nationalism,” *African Affairs* 79 (1980): 197-202; Andre Du Toit, “No Chosen People,” *American Historical Review* 88 (1983): 920-952; and Randall G. Stokes, “The Afrikaner Industrial Entrepreneur and Afrikaner Nationalism,” *Economic Development and Cultural Change* 22 (1975): 557-559.

[4] [illegible]Reinhard Bendix, “The Protestant Ethic-Revisited,” *Comparative Studies in Society and History* 9 (1967): 266-273 .

[5] Michael Novak, *The Catholic Ethic and the Spirit of Capitalism* (New York: Free Press 1993), pp. 17-35.

[6] S. N. Eisenstadt, “The Protestant Ethic Thesis in an Analytical and Comparative Framework,” in S. N. Eisenstadt, ed., *The Protestant Ethic and Modernization A Comparative View* (New York: Basic Books, 1968).

[7] David Martin, *Tongues of Fire: The Explosion of Protestantism in Latin America* (Oxford: Basil Blackwell, 1990), pp.50-51.

[8] [illegible] Martin (1992)[illegible]Emtino Willems, *Followers of the New Faiths: Culture, Change and the Rise of Protestantism in Brazil and Chile* (Nashville, Tenn.: Vanderbilt University Press,1967); Willems, “Protestantism as a Factor of Culture Change in Brazil,” *Economic Development and Cultural Change* 3 (1955):321-333; Willems, “Culture Change and the Rise of Protestantism in Brazil and Chile,” in Eisenstadt, ed. (1968); Paul Turner, “Religious Conversions and Community Development,” *Journal*

for the Scientific Study of Religion 18 (1979): 252-260; James Sexton, “Protestantism and Modernization in Two Guatemalan Towns,” *American Ethnologist* 5 (1978): 280-302; Bryan R. Roberts,“Protestant Groups and Coping with Urban Life in Guatemala,” *American Journal of Sociology* 6 (1968): 753-767; Bernard Rosen, “The Achievement Syndrome and Economic Growth in Brazil,” *Social Forces* 42 (1964): 341-354; and Jorge E. Maldonado, “Building ‘Fundamentalism’ from the Family in Latin America,” in Martin E. Marty and R. Scoot Appleby, *Fundamentalisms and Society: Reclaiming the Science. the Family, and Education* (Chicago: University of Chicago Press, 1992). [illegible] David Stoll, *Is Latin America Turning Protestant? The Politics of Evangelical Growth* (Berkeley: University of California Press, 1990); and Stoll, “Jesus Is Lord of Guatemala: Evangelical Reform in a Death-Squad State,” in Marty and Appleby eds., *Accounting for Fundamentalisms: The Dynamic Character of Movements* (Chicago: University of Chicago Press, 1994).

[9] [illegible]Roger D. Congleton, “The Economic Role of a Work Ethic,” *Journal of Economic Behavior and Organization* 15 (1991): 365-385.

[10] [illegible]Maurice Freedman, *The Study of Chinese Society* (Stanford: Stanford University Press, 1979), p. 22[illegible]Marion J. Levy, *The Family Revolution in Modern China* (Cambridge: Harvard University Press, 1949), p. 217. [illegible]Ann Howard and James A. Wilson, “Leadership in a Declining Work Ethic,” *California Management Review* 24 (1982): 33-46.

[11] [illegible]“[illegible]”[illegible]

[12] [illegible] Robert E. Klitgaard[illegible] *Tropical Gangsters* (New York: Basic Books, 1990).

[13] [illegible]*From Max Weber: Essays in Sociology*, trans. and ed. H. H. Gerth and C. Wright Mills (New York: Oxford University Press, 1946), pp.302-322.

[14] Weber (1946), p. 303. 15.

[15] [illegible]Seymour Martin Lipset, “Culture and Economic Behavior: A Commentary,” *Journal of Labor Economics* 11 (1993): S330-347. [illegible]Lipset, *Continental Divide: The Values and Institutions of the United States and Canada* (New York: Routledge, 1990), and “Values and Entrepreneurship in the Americas,” in *Revolution and Counterrevolution* (New York: Basic Books, 1968).

[16] Lipset (1993), pp.S336-S343.

[17] Douglass C. North and Robert Paul Thomas, *The Rise of the Western World* (Cambridge: Cambridge University Press, 1973), p. 1.

[18] [illegible]Alfred D. Chandler, *The Visible Hand: The Managerial Revolution in American Business* (Cambridge: Harvard University Press, 1977), p. 96.

[19] [illegible] David J. Cherrington, *The Work Ethic: Working Values and Values That Work* (New York: Amacom, 1980); Seymour Martin Lipset, “The Work Ethic: Then and Now,” *Journal of Labor Research* 13 (1992): 45-54; [illegible]Adrian Fumham[illegible] *The Protestant Work Ethic: The psychology of Work-Related Belief, and Behaviours* (London: Routledge and Kegan Paul, 1990). “The Protestant Work Ethic: A Review of the Psychological Literature,” *European Journal of Social Psychology* 14 (1984): 87-104; and “The Protestant Work Ethic and Attitudes towards Unemployment,” *Journal of Occupational Psychology* 55 (1982): 277-285. [illegible]Thomas Li-ping Tang and Jen Yann Tzeng, “Demographic Correlates of the Protestant Work Ethic,” *Journal of Psychology* 126 (1991): 163-170.

□6□
□□□□□□□□□□

□□□□□□□□□

□□□

□□□

□□□

[illegible]——[illegible]——[illegible]

[illegible]

---

[1] [illegible]“[illegible]” *Democracy in America* (New York: Vintage Books, 1945), 2: p. 114.

[2] Max Weber, “The Protestant Sects and the Spirit of Capitalism,” in From Max Weber: *Essays in Sociology*, ed. and trans. by C. Wright Mills and Hans Gerth (New York: Oxford University Press, 1946), p. 310.

[3] [illegible]OECD[illegible]Vincent A Mahler and Claudio Katz, “Social Benefits in Advanced Capitalist Countries,” *Comparative Politics* 21 (1988): 37-51.

[4] [illegible]Seymour Martin Lipset, *Pacific Divide: American Exepectionalism—Japanese Uniqueness* (Tokyo: Kibi International University, Sophia University 1992), p. 42.

[5] [illegible]“[illegible]”[illegible]“[illegible]”[illegible]

[6] Gerschenkron [illegible]*Economic Backwardness in Historical Perspective* (Cambridge: Harvard University Press, 1962). [illegible]Chalmers Johnson, *MITI and the Japanese Miracle* (Stanford: Stanford University Press, 1982); “The State and Japanese Grand Strategy,” in R. Rosecrance and A. Stein, eds., *The Domestic Bases of Grand Strategy* (Ithaca, N.Y.: Cornell University Press, 1993), pp.201-223; “The People Who Invented the Mechanical Nightingale,” *Daedalus* 119 (1990): 71-90.

[7] [illegible]

[8] [illegible]1868[illegible]20[illegible]William W. Lurkwood, *The Economic Development of Japan: Growth and Structural Change, 1868-1938* (Princeton: Princeton University Press, 1954), p. 15.

[9] Mahler and Katz (1988), p. 38.

[10] [illegible]Yasuzo Horie[illegible]Masumura Ishikawa[illegible]Takato Oshima[illegible]“Business Pioneers of Modern Japan,” *Kyoto University Economic Review* 30 (1960): 1-16; and “Confucian Concept of State in Tokugawa Japan,” *Kyoto University Economic Review* 32 (1962): 26-38.

[11] □□□□□□□□□□□□□□□□□□□□, □□Lockwood (1954), pp.201-213; and David Friedman, *The Misunderstood Miracle* (Ithaca: Cornell University Press, 1988), pp.9-11.

[12] Lockwood (1954), pp.578, 588.

[13] □□Winston Davis, “Japanese Religious Affiliations: Motives and Obligations,” *Sociological Analysis* 44 (1983): 131-146.

[14] □□Kuniko Miyanaga, *The Creative Edge: Emerging Individualism in Japan* (New Brunswick, N.J.: Transaction Publishers, 1991).

[15] Alexis de Tocqueville, *The Old Regime and the French Revolution* (New York: Doubleday Anchor, 1955), p. 206.

[16] Edward C. Banfield, *The Moral Basis of a Backward Society* (Glencoe, III□Free press, 1958).

[17] Lawrence Harrison, *Who Prospers?* (New York: Basic Books, 1992), p. 55.

□□□□

□□□□□□□□□□□□□□□

□7□

□□□□□□□□□□□□

1992□□□□□□□□□□□□□□□□·□□□Dan Quayle□□□□□□□□□□□□□□□□□□□□□□□□·□□□□*Murphy Brown*□□□□□□□□□□□□□□□□□□□

□□□□□□□□□□□□□□□□□□□□□□□□□□□□□——□□□□□□□□□□□□□□□——□□□□□□□□□□□□□□□□□□□

[illegible][7]

[illegible]19[illegible]20[illegible]·[illegible]Adoph Berle[illegible]·[illegible]Gardner Means[illegible]1932[illegible]*The Modern Corporation and Private Property*[illegible][8][illegible]·[illegible]Alfred Chandler[illegible][9][illegible]du Ponts[illegible]Kodak[illegible]Sears[illegible]Roebuck[illegible]Pitney-Bowes[illegible]Kellogg[illegible]19[illegible]

[illegible]——[illegible]“[illegible]”——[illegible]·[illegible]“[illegible]”[illegible]

[illegible]

[[illegible]][illegible]”[illegible]“[illegible][10]

[illegible]——[illegible]——[illegible][11]

[illegible]

[illegible]·[illegible][12][illegible]keiretsu[illegible][13]

[illegible]“[illegible]”[illegible][14][illegible]

[illegible]——[illegible]·[illegible]20[illegible]50[illegible]60[illegible]

---

[1] James Q. Wilson, “The Family-Values Debate,” *Commentary* 95 (1992): 24-31.

[2] [illegible] U.S. Bureau of the Census, *Studies in Marriage and the Family*, P-23, no. 162; *Changes in American Family Life*, P-23, no. 163; *Family Disruption and Economic Hardship: The Short-Run Picture for Children* (Survey of Income and Program Participation) , P-70, no. 23; and *Poverty in the United States*, P-60, no. 163 (Washington, D.C.: US Government Printing Office, 1991).

[3] [illegible]“Immigrants and Family Values,” *Commentary* 95 (1992): 232.

[4] [illegible]W. Gibb Dyers, Jr., *Cultural Change in Family Firms: Anticipation and Managing Business and Family Transitions* (San Francisco: Jossey-Bass Publishers, 1986).

[5] Dyers (1986).

[6] □□□□□□Campbell Soup□□□□□□□□□□□□□□□□, □□Philip Scranton, “Understanding the Strategies and Dynamics of Long-lived Family Firms,” *Business and Economic History*, 2d ser. 21 (1992): 219-227.

[7] Oliver Williamson, “The Vertical Integration of Production: Market Failure Consideration,” *American Economic Review* 61 (1971): 112-123.

[8] Adolph A. Berle and Gardner C. Means, *The Modern Corporation and Private Property* (New York: Macmillan, 1932)□□□□□□Means, *Power Without Property, A New Development in American Political Economy* (New York: Harcourt, Brace 1959).

[9] Alfred D. Chandler, *The Visible Hand: The Managerial Revolution in American Business* (Cambridge: Harvard University Press, 1977).

[10] Clark Kerr, John T. Dunlop, F. Harbison, and C. A. Myers, *Industrialism and Industrial Man* (Harmondsworth: Pelican Books, 1973), p. 94.

[11] □□□□□□□□□□□□□□Brigitte Berger, “The Culture of Modern Entrepreneurship,” in Brigitte Berger. ed, *The Culture of Entrepreneurship* (San Francisco: Institute for Contemporary Studies, 1991), p. 24.

[12] □□Alexander Gerschenkron, *Economic Backwardness in Historical Perspective* (Cambri-dge: Harvard University Press, 1962).

[13] □□□

[14] Tamara Hareven, “The History of the Family and the Complexity of Social Change,” *American Historical Review* 96 (1991): 95-122; Hareven, “A Complex Relationship: Family Strategies and the Processes of Economic and Social Change,” in Roger Friedland and A. F. Robinson, eds., *Beyond the Market place: Rethinking Economy and Society* (New York: Aldine de Gruyter, 1990). □□□□□William J. Gooar, *World Revolution and Family Patterns* (Glencoe, III□Free Press, 1959), pp.23-24□□□□□□□□“□□”□□□□□□□□□□□□□□□□□□□□□□

□8□

□□□□

□□□□□□□□□□□□□□□□□□□□Wang Laboratories□□□□□□□□□□□□□□□□1984□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□22.8□□□□□□□□□□□□□□□□24 800□□□□□□□□□□□□□□□□□□□

□□□

“□□”□□□□·□□□□□Alice Amsden□□□□□□□“□□”□□□□□□□

[26]

35%–40%——[27][28]

[29][30]·Gordon Redding

[31]

[32]

banto[33][34][35]

□□□

[illegible][41][illegible]

[illegible]

[illegible]“[illegible]”[illegible]Buddenbrooks[illegible]“[illegible]”[illegible]Shirtsleeves to shirtsleeves in three generations[illegible][42][illegible]——[illegible]Rockefellers[illegible]Carnegies[illegible]·[illegible]·[illegible]

[illegible]

[illegible][43][illegible]

[illegible]

[illegible][44][illegible]19[illegible]Courtney’s[illegible]19[illegible]

[illegible]Spaulding[illegible]Lacoste[illegible]Adidas[illegible]Nike[illegible]Arnold Palmer[illegible]——[illegible][45][illegible]Bugle Boy[illegible]

[illegible]——[illegible]Intel[illegible]Motorola[illegible]NEC[illegible][46][illegible]

[illegible]

[illegible]

[illegible]

[illegible][47][illegible]——[illegible]——[illegible]“[illegible]”[illegible][48][illegible]1949[illegible]“[illegible]”[illegible]“[illegible]”[illegible]

[illegible]

---

[1] Charles C. Kenney, “Fall of the House of Wang,” *Computerworld* 26 (1992): 67-69[illegible]Donna Brown, “Race for the Corporate Throne,” *Management Review* 78 (1989): 26-27.

[2] Daniel Cohen, “The Fall of the House of Wang,” *Business Month* 135 (1990): 22-31.

[3] Cohen (1990), p. 24.

[4] Gary Hamilton[illegible]Kao Cheng-shu[illegible]30[illegible]300[illegible]Hamilton and Kao, “The Institutional Foundations of Chinese Business The Family Firm in Taiwan,” *Comparative Social Research: Business Institutions* 12 (1990): 135-151. [illegible]Samuel P. S. Ho, *Small-Scale Enterprise in Korea and Taiwan* (Washington: World Bank Staff Working Paper 384, April 1980).

[5] Ramon H. Myers, “The Economic Development of the Republic of China on Taiwan, 1965-1981,” in Lawrence J. Lau, *Models of Development: A Comparative Study of Economic Growth in South Korea and Taiwan* (San Francisco: Institute for Contemporary Studies, 1986), p. 29.

[6] Tibor Scitovsky, “Economic Development in Taiwan and South Korea, 1965-1981,” in Lau (1986), p. 146.

[7] Myers in Lau (1986), p. 54. [illegible]Ramon H. Myers, “The Economic Transformation of the Republic of China on Taiwan,” *China Quarterly* 99 (1984): 500-528.

[8] Simon Tam, “Centrifugal versus Centripetal Growth Processes: Contrasting Ideal Types for Conceptualizing the Developmental Patterns of Chinese and Japanese Firms,” in Stewart R. Clegg

and S. Gordon Redding, eds., *Capitalism in Contrasting Cultures* (Berlin: De Gruyter, 1990), p. 161.

[9] John C. Pelzel, “Factory Life in Japan and China Today,” in Albert M. Craig, *Japan: A Comparative View* (Princeton: Princeton University Press, 1979), p. 379.

[10] G. L. Hicks and S. Gordon Redding, “Culture and Corporate Performance in the Philippines: The Chinese Puzzle,” in R. M. Bautista and E. M. Perina, eds., *Essays in Development Economics in Honor of Harry T. Oshima* (Manila: Philippine Institute for Development Studies, 1982), p. 212.

[11] [illegible]1989[illegible]80[illegible] “The Pac Rim 150,” *Fortune* 122 (Fall 1990): 102-106.

[12] Gustav Ranis, “Industrial Development,” in Walter Galenson, ed., *Economic Growth and Structural Change in Taiwan: The Postwar Experience of the Republic of China* (Ithaca, N. Y. : Cornell University Press, 1979), p. 228.

[13] Justin D. Niehoff, “The Villager as Industrialist: Ideologies of Household Manufacturing in Rural Taiwan,” *Modem China* 13 (1987): 278-309.

[14] Alice Amsden, “The State and Taiwan’s Economic Development,” in Peter B. Evans, Dietrich Rueschmeyer, and Theda Skocpol, eds., *Bringing the State Back In* (Cambridge: Cambridge University Press, 1985), pp.78-106. [illegible]Amsden[illegible]1952[illegible]57%[illegible]1980[illegible]18%[illegible]

[15] Robert H. SKui, *Leadership and Values: The Organization of Large-Scale Taiwanese Enterprises* (Cambridge: Harvard University Press, 1976), p. 16.

[16] [illegible]Gary G. Hamilton, William Zeile, and Wan-Jin Kim, “The Network Structures of East Asian Economies,” in Clegg and Redding (1990), pp.105-129.

[17] Michael L. Gerlach, *Alliance Capitalism: The Social Organization of Japanese Business* (Berkeley: University of California Press, 1992), p. 82.

[18] Hamilton and Kao (1990), pp.140-142.

[19] Robert Wade, “East Asian Financial Systems as a Challenge to Economics: Lessons from Taiwan,” *California Management Review* 27 (1985): 106-127.

[20] Hamilton and Kao (1990), pp.145-146. [illegible]Joel Kotkin, *Tribes* (New York: Random House, 1993), pp.165-200.

[21] S. Gordon Redding, *The Spirit of Chinese Capitalism* (Berlin: De Gruyter, 1990), p. 3.

[22] [illegible]Siu-lun Wong, “The Chinese Family Firm: A Model,” *British Journal of Sociology* 36 (1985): 58-72.

[23] [illegible]Y. K. Pao[illegible], [illegible]Robin Hutcheon, *First Sea Lord: The Life and Work of Sir Y. K. Pao* (Hong Kong: Chinese University Press, 1990).

[24] Redding (1990), p. 151.

[25] Robert Heller, “How the Chinese Manage to Keep It All in the Family,” *Management Today* (November 1991): 31-34.

[26] Heller (1991), p. 34: “The Overseas Chinese,” *Economist*, July 18, 1992, pp.21-24.

[27] “The Overseas Chinese,” p. 24.

[28] Richard D. Whitley, “Eastern Asian Enterprise Structures and the Comparative Analysis of Forms of Business Organization,” *Organization Studies* 11 (1990): 47-74.

[29] [illegible], [illegible]Wellington K. K. Chan, “The Organizational Structure of the Traditional Chinese Firm and Its Modem Reform,” *Business History Review* 56 (1982): 218-235, and *Merchant Mandarins and Modern Enterprise in Late Ch’ing China* (Cambridge: East Asian Research Center, 1977).

[30] □□□□□□□Richard Whitley, “The Social Construction of Business Systems in East Asia,” *Organization Studies* 12 (1991): 1-28.

[31] Redding (1990), p. 66.

[32] Redding (1990), p. 36.

[33] □□□□□□“□□”□□□Wellington Chan□□

[34] Siu-lun Wong, “The Applicability of Asian Family Value to Other Sociocultural Settings,” in Peter L. Berger and Hsin-Huang Michael Hsiao, *In Search of an East Asia Development Model* (New Brunswick, N.J.: Transaction Books, 1988), p. 143.

[35] Gary G. Hamilton and Nicole Woolsey Biggart, “Market, Culture, and Authority: A Comparative Analysis of Management and Organization in the Far East,” *American Journal of Sociology* 94 Supplement (1988): S52-94.

[36] Francis L. K. Hsu, *Iemoto: The Heart of Japan* (New York: Schenkman Publishing Co., 1975), p. 15.

[37] Quoted by Wong in Berger and Hsiao (1988), p. 136.

[38] For descriptions of this evolution, □□Wong in Berger and Hsiao (1988), pp.140-142; and Redding (1990), pp.104-106.

[39] John Kao, “The Worldwide Web of Chinese Business,” *Harvard Business Review* 71 (1993): 24-34.

[40] Whitley (1990), p. 64.

[41] Wong in Berger and Hsiao (1988), p. 139.

[42] Brown (1989), pp.22-29

[43] Albert Feuerwerker, *China’s Early Industrialization* (Cambridge: Harvard University Press, 1958), pp.84-85.

[44] □□□□□ Redding (1990), p. 5.

[45] Redding (1990), p. 229.

[46] □□

[47] W. J. F. Jenner, *The Tyranny of History: The Roots of China’s Crisis* (London: Allen Lane/Penguin, 1992), p. 81.

[48] □□Feuerwerker (1958), pp.9-11, 22-23.

第9章
“□□□□□”□□

□□□□□□□1949□□□□□□□

□□□

□□□

□□□

□□□

□□□

[illegible][46][illegible][47]

[illegible]

[illegible]

---

[1] [illegible]Elisabeth Croll, “Some Implications of the Rural Economic Reforms for the Chinese Peasant Household,” in Ashwani Saith, ed, *The Re-emergence of the Chinese Peasantry: Aspects of Rural Decollectivization* (London: Croom Helm, 1987), pp.122-123.

[2] [illegible]C. K. Yang, *Religion in Chinese Society: A Study of Contemporary Social Functions of Religion and Some of Their Historical Factors* (Berkeley: University of California Press, 1961), pp.244-277.

[3] [illegible]Gilbert Rozman, “The East Asia Region in Comparative Perspective,” in Rozman, ed, *The East Asian Region: Confucian Heritage and Its Modern Adaptation* (Princeton: Princeton University Press, 1991), p. 24.

[4] [illegible]Michael R. Godley, *The Mandarin Capitalists in Nanyang: Overseas Chinese Enterprise in the Modernization of China* (Cambridge: Cambridge University Press, 1981), p. 34-37.

[5] [illegible]Godley (1981), p. 38.

[6] [illegible]Michio Morishima, *Why Has Japan “Succeeded” ? Western Technology and the Japanese Ethos* (Cambridge: Cambridge University Press, 1982), pp.3-4.

[7] [illegible]William Goode, *World Revolution and Family Patterns* (Glencoe, III[illegible]Free Press, 1963), p. 22.

[8] Marion J. Levy, *The Rise of the Modern Chinese Business Class* (New York: Institute of Pacific Relations, 1949, hereafter 1949I), p. 1.

[9] Margery Wolf, *The House of Lim: A Study of a Chinese Farm Family* (Englewood Cliffs, N.J.: Prentice-Hall, 1968), p. 23.

[10] Marion J. Levy, *The Family Revolution in Modern China* (Cambridge: Harvard University Press, 1949, hereafter 1949II), pp.208-209.

[11] Kyung-sup Chang, “The Peasant Family in the Transition from Maoist to Lewisian Rural Industrialization,” *Journal of Development Studies* 29 (1993): 220-244.

[12] Levy (1949II), pp.213-216.

[13] [illegible]Albert Feuerwerker, “The State and the Economy in Late Imperial China,” *Theory and Society*, 13 (1984): 297-326.

[14] W. J. F. Jenner, *The Tyranny of History: The Roots of China’s Crisis* (London: Allen Lanelpenguin, 1992), p. 4.

[15] [illegible]Hugh Baker, *Chinese Family and Kinship* (New York: Columbia University Press, 1979), p. 12; Siu-lun Wong, “The Applicability of Asian Family Values to Other Sociocultural Setthigs,” in Peter Berger and Hsinui Huang Michael Hsiao, *In Search of an East Asian Development Model* (New Brunswick, N.J.: Transaction Books, 1988), p. 139; Jenner (1992), p. 89; and Gordon S. Redding, *The Spirit of Chinese Capitalism* (Berlin: De Gruyter, 1990), p. 134.

[16] [illegible]Albert Feuerwerker, *The Chinese Economy ca. 1870-1911* (Ann Arbor: University of Michigan Press, 1969), p. 15.

[17] [illegible]James L. Watson, “Agnates and Outsiders: Adoption in a Chinese Lineage,” *Man* 10 (1975): 293-306.

[18] [illegible]

[19] [illegible]“[illegible]……[illegible]Watson (1975), p. 298. [illegible]James L. Watson, “Chinese Kinship Reconsidered: Anthropological Perspectives on Historical Research,” *China Quarterly* 92 (1982): 589-627.

[20] [illegible]Francis Hsu[illegible]*Under the Ancestors’ Shadow: Kinship Personalty and Social Mobility in Village China* (Garden City, N.Y: Anchor Books, 1967), pp.5-7.

[21] Baker (1979), p. 131.

[22] Baker (1979), pp.133-134.

[23] Jenner (1992), pp.119-120.

[24] [illegible]Hsu (1967); *Maurice Freedman, The Study of Chinese Society* (Stanford: Stanford University Press, 1979); Baker (1979); and Paul Chao, *Chinese Kinship* (London: Kegan Paul International, 1979). [illegible]Freedman[illegible]Siu-lun Wong, “The Applicability of Asian Family Values to Other Sociocultural Settings,” in Berger and Hsiao (1988), p. 145.

[25] [illegible]Maurice Freedman, *Chinese Lineage and Society: Fukien and Kwangtung* (London: Athlone Press, 1971), pp.43-67.

[26] Tamara Hareven, “Reflections on Family Research in the People’s Republic of China,” *Social Research* 54 (1987): 389.

[27] [illegible]Shu Ching Lee, “China’s Traditional Family: Its Characteristics and Disintegration,” *American Sociological Review* 18 (1953): 272-280; Francis Hsu, “A Hypothesis on Kinship and Culture,” in Hsu, ed., *Kinship and Culture* (Chicago: Aldine Publishing Co., 1971), p. 7.

[28] Baker (1979), pp.21-22. [illegible]

[29] Baker (1979), p. 49. [illegible]Lee (1953), p. 275.

[30] Watson (1982), p. 394. [illegible]Baker (1979), p. 49.

[31] Redding (1990), pp.54-55.

[32] Baker (1979), p. 67.

[33] Hui-chen Wang Liu, “An Analysis of Chinese Clan Rules: Confucian Theories in Action,” in David S. Nivison and Arthur E. Wright, *Confucianism in Action* (Stanford: Stanford University Press,

1959), pp.63-96.

[34] Freedman (1979), p. 241.

[35] P. Steven Sangren, “Traditional Chinese Corporations: Beyond Kinship,” *Journal of Asian Studies* 43 (1984): 391-415.

[36] [illegible]“[illegible]”[illegible]Baker (1979), p.170; and Ivan Light, *Ethnic Enterprise in America* (Berkeley: University of California Press, 1972), pp.94-98.

[37] [illegible]Jenner (1992), p. 113.

[38] [illegible]

[39] Barrington Moore, *Social Origins of Dictatorship and Democracy: Lord and Peasant in the Making of the Modern World* (Boston: Beacon Press, 1966), p. 208.

[40] [illegible]Redding (1990), p. 188; also Lucian W. Pye, *Asian Power and Politics: The Cultural Dimensions of Authority* (Cambridge: Harvard University Press, 1985), p. 292.

[41] [illegible], [illegible]Wei Zhangling, “The Family and Family Research in Contemporary China,” *International Social Science Journal* 126 (1986): 493-509; Hareven (1987); Ming Tsui, “Changes in Chinese Urban Family Structure,” *Journal of Marriage and the Family* 51 (1989): 737-747; Arland Thornton and Thomas E. Fricke, “Social Change and the Family: Comparative Perspectives from the West, China, and South Asia,” *Sociological Forum* 2 (1987): 746-779; Janet W. Salaff, *Working Daughters of Hong Kong: Filial Piety or Power in the Family?* (Cambridge: Cambridge University Press, 1981).

[42] Lee (1953), p. 279; Goode (1959), p. 6.

[43] Jack M. Potter, *Capitalism and the Chinese Peasant* (Berkeley: University of California Press, 1968), p. 161.

[44] [illegible]Hareven (1987), and Bernard Gallin, “Rural to Urban Migration in Taiwan: Its Impact on Chinese Family and Kinship,” in David C. Buxbaum, ed., *Chinese Family Law and Social Change in Historical and Comparative Perspective* (Seattle: University of Washington Press, 1978). [illegible]Martin King Whyte, “Rural Economic Reforms and Chinese Family Pat terns,” *China Quarterly*, no. 130 (1992): 316-322.

[45] Jenner (1992),p. 128. [illegible] Oded Shenkar and Simcha Ronen, “The Cultural Context of Negotiations: The Implications of the Chinese Interpersonal Norms,” *Journal of Applied Behavioral Science* 23 (1987): 263-27.5.

[46] Victor Nee, “The Peasant Household Individualism,”in William L. Parish, ed., *Chinese Rural Development : The Great Transition* (Armonk, N.Y.: M. E. Sharpe, 1985), p. 185; Victor Nee, “Peasant Household Economy and Decollectivization in China,” *Journal of Asian and African Studies* 21 (1986): 185-203; Victor Nee and Su Sijin, “Institutional Change and Economic Growth in China: the View from the Villages,” *Journal of Asian Studies* 49 (1): 3-25; and Victor Nee and Frank W. Young, “Peasant Entrepreneurs in China’s Second Economy: An Institutional Analysis,” *Economic Development and Cultural Change* 39 (1991): 293-310. [illegible]Nee[illegible]“Peasant Entrepreneurship in China,” in Nee and David Stark, eds., *Remaking the Economic Institutions of Socialism: China and Eastern Europe* (Stanford: Stanford University Press, 1989), pp.171-172.

[47] Jenner (1992), p. 13.

第10章

□□□□□□□□□

□□□□□□□□

20□□50□□□

[illegible]1863[illegible]Calabria[illegible]“[illegible]”[illegible][9][illegible]“[illegible]……[illegible]”[illegible][10][illegible]

[illegible]“[illegible]”[illegible][11][illegible][12][illegible]

[illegible]—[illegible][13]

[illegible][14][illegible]Agnelli[illegible]FIAT[illegible]Olivetti[illegible]

[illegible]20[illegible]70[illegible]Finmeccania[illegible]Enel[illegible]the Banca Nazionale Del Lavoro[illegible]the Banca Commericale Italina[illegible]Enichem[illegible]1994[illegible]4[illegible]Silvio Berlusconi[illegible]Édouard Balladur[illegible]

□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□“□□□□□”□□□□□□□□□□□□□□□□□□□

[21][22]

·“”[23]1870 1871–1911[24]

————

14[25]

□□□□□□□□□□□[26]□□“□□□□”□complex family□□□□□□□□□□□

□□——□□□

□□□“□□□□□.....□□□□□□□□□□□□□□”□□□□□□□□□□□□□□□□□□[35]

□□□□□□□□□□□□□□□□□□□

[illegible]

---

[1] “[illegible]”[illegible]Montegrano[illegible]Chiaromonte[illegible]. Edward C. Banfield, *The Moral Basis of a Backward Society* (Glencoe, III[illegible]Free Press, 1958), pp.107, 115-116.

[2] Banfield (1958), p. 85.

[3] Banffield (1958), p. 7.

[4] Banfield (1958), p. 88.

[5] Robert D. Putnam, *Making Democracy Work: Civic Traditions in Modem Italy* (Princeton: Princeton University Press, 1993), pp.91-92. Putnam[illegible].

[6] Putnam (1993), p. 97.

[7] Putnam (1993), p. 111.

[8] Putnam (1993), p. 107.

[9] Putnam (1993), p. 139.

[10] Bevilacqua, [illegible]Paul Ginsburg[illegible]Putnam (1993), p. 143.

[11] [illegible]Jesse Pitts[illegible]Jesse R. Pitts, “Continuity and Change in Bourgeois France,” in Stanley Hoffmann and Charles Kindleberger, eds., *In Search of France* (Cambridge: Harvard University Press, 1963).

[12] [illegible], [illegible]Putnam (1993), p. 146.

[13] [illegible]Putnam (1993), p. 97.

[14] [illegible]1992[illegible]GDP[illegible]12 230[illegible]3 200[illegible]2 470[illegible]2 410[illegible] *International Financial Statistics 1994 Yearbook* (Washington, D. C.: International Monetary Fund, 1994).

[15] “[illegible]”[illegible]Arnoldo Bagnasco, *Tre Italie: la Problematica terioriale dello sviluppo italiano* (Bologna: 11 Mulino, 1977). [illegible]Arnoldo Bagnasco and Rosella Pini, “Sviluppo economico e trasformazioni sociopolitiche nei sistemi territoriali e economia diffiis: Economia e struttura sociale,” *Quaderni di Fondazion Giangiacomo Feltrimelli* no. 14 (1975); Giorgio Fua and Carlo Zacchia, *Industrzlizzazione sensa jitytture* (Bologna: Il Mulino 1983).

[16] Michael J. Piore and Charles F. Sabel, *The Second Industrial Divide: Possibilities for Property* (New York: Basic Books, 1984), p. 227.

[17] Sebastiano Brusco, “Small Firms and Industrial Districts: The Experience of Italy,” in David Keeble and Robert Wever, *New Firms and Regional Development in Europe* (London: Croom Helm, 1982), pp.192-193. [illegible]

[18] Julia Bamford, “The Development of Small Firms, the Traditional Family and Agrarian Patterns in Italy,” in Robert Goffee and Richard Sease, eds., *Entrepreneurship in Europe: The Social Processes* (London: Croom Helm, 1987), p. 8.

[19] [illegible]Versace[illegible]1994[illegible]*New York Times*, June 13, 1994, pp. Dl-D2.

[20] [illegible]Piore and Sabel (1984); Charles Sabel, *Work and Politics: The Division of Labor in Society* (Cambridge: Cambridge University Press, 1981); Michael J. Piore and Suzanne Berger, *Dualism and Discontinuity in Industrial Societies* (Cambridge: Cambridge University Press, 1980); Charles Sabel and Jonathan Zeitlin, “Historical Alternatives to Mass Production: Politics, Markets and Technology in Nineteenth-Century Industrialization,” *Past and Present* 108 (1985): 133-176.

[21] [illegible]Richard D. Whitley, “The Revival of Small Business in Europe,” in Brigitte Berger ed., *Culture of Entrepreneurship* (San Francisco: Institute for Contemporary Studies, 1991), p. 162.

[22] [illegible]Whitley in Berger (1991), p. 170.

[23] Putnam (1993), pp.156-157.

[24] [illegible]Putnam (1993), pp.158-159.

[25] [illegible]Peter N. Laslett. [illegible]*Household and Family in Past Time* (Cambridge: Cambridge University Press, 1972); and “The Comparative History of Household and Family,” in Michael Gordon, ed., *American Family in Social-Historical Perspective* (New York: St. Martiris Press, 1973).

[26] Bamford in Goffee and Scase (1978), p. 16. [illegible]Bertalia[illegible]David I. Kertzer, *Family Life in Central Italy, 1880-1910* (New Brunswick, N.J.: Rutgers University Press, 1984). [illegible]David I. Kertzer and Richard P. Saller, eds., *The Family in Italy from Antiquity to the Present* (New Haven: Yale University Press, 1991).

[27] Bamford in Goffee and Sease (1987), p. 17.

[28] [illegible]Piore and Sabel (1984), pp. 227-228.

[29] Barmeld (1958), pp.118-119.

[30] Bamford in Goffee and Sease (1978), pp.17-19; Kertzer (1984), pp.32-35.

[31] Barnford in Goffee and Sease (1978), pp.19-20.

[32] Putnam (1993), p. 130.

[33] Putnam (1993), pp.159-160. [illegible]

[34] [illegible]

[35] Santo Versace, [illegible]*New York Times*, June 13, 1994, p. D2.

[36] Michael L. Blim, *Made in Italy: Small-Scale Industrialization and Its Consequences* (New York: Praeger, 1990), p. 258.

[37] [illegible] Blim (1990), pp.162-165[illegible]Marche[illegible]

[38] Whitley in Berger (1991), p. 168.

□11□
□□□□□□

□□□□□

□□□

□□□□□[7]□□□□□

□□□□□□□□□·□□□□□Michel Crozier□□□□□□□□□

□□□

[illegible]·[illegible]·[illegible]317[illegible]“[illegible]”[33][illegible]

[illegible]17[illegible]“[illegible]”[34][illegible]

> [illegible]……[illegible][35]

[illegible]Renault[illegible]—[illegible]Usinor-Sacilor[illegible]Pechiney[illegible]ELF[illegible]Crédit Lyonnais[illegible]Thomson-CSF[illegible]Snecma[illegible]Aérospatiale[illegible]Companies des Machines Bull[illegible]

[illegible]dirigisme[illegible]20[illegible]

□□□

[illegible]

---

[1] [illegible]

[2] Eli Noam, *Telecommunications in Europe* (New York: Oxford University Press, 1992), pp.160-161.

[3] [illegible]Noam (1992), p. 147.

[4] David S. Landes, “French Entrepreneurship and Industrial Growth the Nineteenth Century,” *Journal of Economic History* 9 (1949): 45-61. [illegible]Landes, “Religion and Enterprise: the Case of the French Textile Industry,” in Edward C. Carter II, Robert Forster, and Joseph N. Moody, eds., *Enterprise, The and Entrepreneurs in Nineteenth and Twentieth-Century France* (Baltimore: Johns Hopkins University Press, 1976). [illegible]Robert J. Smith, “Family Dynamics and the Trajectory of a Family Firm: Bouchayer Enterprise of Grenoble (1868-1972)” (unpublished Paper 1994).

[5] Landes (1949), p. 50.

[6] Jesse R. Pitts, “Continuity and Change in Bourgeois France,” in Stanley Hoffmann and Charles Kindleberger, eds., *In Search of France* (Cambridge: Harvard University Press, 1963), pp.239-246.

[7] Landes[illegible] “New-Model Entrepreneurship in France and Problems of Historical Explanation,” *Explorations in Entrepreneurial History*, 2d ser. 1 (1963): 56-75.

[8] Patrick O’Brien[illegible]Caglar Keyder[illegible]19[illegible]70[illegible]19[illegible]90[illegible] *Economic Growth in Britain and France 1780-1914: Two Paths to the Twentieth Century* (London: Allen and Unwin, 1978), pp.192-193. [illegible]Jean Bouvier, “Libres propos autour d’une démarche révisionniste,” in Patrick Fridenson and André Straus, ed. *Le Capitalisme français XIXe- XXe siècle: Blocages et dynamismes d’une croissano* (Paris: Fayard, 1987); François Crouzet, “Encore la croissance française au XIX siècle,” *Revue du nord* 54 (1972): 271-288. Crouzet (p. 274) [illegible]1870[illegible]1913[illegible]

[9] [illegible]Louis Bergeron, *Les Capitalistes en France* (1780-1914) (Paris: Gallimard, 1978).

[10] [illegible]Bon Marche[illegible], [illegible]Michael B. Miller, *The Bon Marché: Bourgeois Culture and the Depar, ent Store, 1869-1920* (Princeton: Princeton University Press, 1981).

[11] Maurice Levy-Leboyer, “The Large Family Finn in the French Manufacturing Industry,” in Akio Okochi and Shigeaki Yasuoka, eds., *Family Business in the Era of Industrial Growth* (Tokyo: University of Tokyo Press, 1984), pp.222-223.

[12] Levy-Leboyer in Okochi and Yasuoka (1984), pp.216-217.

[13] Pitts in Hoffmann and Kindleberger (1963), pp.274-277.

[14] [illegible]Landes [illegible]Jean-Charles Asselain, *Histoire économique de la France du XVIIIe siècle à nos jours*, vol. 1: *De l’Ancien Régime a la Première Guerre mondiale* (Paris: Editions du Seuil, 1984), pp.13-19.

[15] [illegible]Charles Kindleberger, “The Postwar Resurgence of the French Economy,” in Hoffmann and Kindelberger (1963), p. 120.

[16] Kindleberger in Hoffmann and Kindelberger (1963), p. 136.

[17] [illegible]Rhoda Metraux and Margaret Mead, *Themes in French Culture: A Price to a Study of French Community* (Stanford: Stanford University Press, 1954), pp.3-4, 69-84.

[18] Michel Crozier, *The Bureaucratic Phenomenon* (Chicago: University of Chicago Press, 1964), pp.213-214.

[19] Crozier (1964), p. 216.

[20] Crozier (1964), p. 217.

[21] □□□□□□□□□Stanley Hoffmann, *Decline or Renewal? France Since the 1930s* (New York: Viking Press, 1974), pp.69-70, 121.

[22] Crozier (1964), p. 222.

[23] □□□□Maurice Agulhon□□□Jesse Pitts□□□“□□□□”□□□□□□□□□□□□□□□□□□□□□□□Maurice Agulhon and Maryvonne Bodiguel, *Les Associations au village* (Le Paradou: Actes Sud, 1981); and Agulhon, *Le Cercle dans la France bourgeoise,1810-1848, étude d’une mutation de sociabilité* (Paris: A. Colin, 1977); and Pitts in Hoffmann and Kindleberger (1964), pp.256-262.

[24] □□□□□□□□□□□□□□□□Bruce Porter, *War and the Rise of the Nation-State* (New York: Free Press, 1993).

[25] Alexis de Tocqueville, *The Old Regime and the French Revolution* (Garden City, N.Y.: Doubleday, 1955), p. 51.

[26] Tocqueville (1955), p. 88.

[27] Douglass C. North and Robert Thomas, *The Rise of the Western World* (London: Cambridge University Press, 1973), p. 122.

[28] Tocqueville (1955), p. 91.

[29] Tcurqueville (1955), pp.94-95.

[30] Hoffmann (1974), p. 123.

[31] Hoffmann (1974), pp.68-76.

[32] Kindleberger in Hoffmann and Kindleberger (1963), pp.136-137.

[33] North and Thomas (1973), p. 126.

[34] □□□ Werner Sombart, *The Quintessence of Capitalism* (New York: Dutton and Co., 1915), p. 138.

[35] Tocqueville (1955), p. 70.

[36] □□Michel Bauer and Elie Cohen, “Le Politique, l’adreanistratif, et I’exercice du Pouvoir industriel,” *Sociologie du travail* 27 (1985): 324-327.

[37] Tocqueville (1955), pp.65-66.

[38] □20□□80□□□□□□□□□□□□□□□□□50□□□□□□Vivien Schmidt, “Industrial Management Under the Socialists in France: Decentralized Dirigisme at the National and Local Levels,” *Comparative Politics* 21 (1988):53-72.

[39] “The Bank That couldn’t Say No,” *Economist*, April 9, 1994, pp.21-24. □□□

[40] Tocqueville (1955), p. 61.

[41] Kindleberger in Hoffman and Kindleberger (1955), p. 157.

제12장

□□□□□□□□□□□□□

□□□□□□□□□□□□

□□□□□□□□□□□□□□□□□□□□□□1973□□□□20□□□□□□□□□□□□□□□□□□□

□□□

□□□

□□□□□□□□□□□□□□□□□□□□□□□□□□□□□Kukjae□□□□□Chinyang□□□□□□□□□□□□□□□□□□□

□□□

□□□

□□□

□□□

□□□

□□□ □□□□

---

[1] Young KiLee, “Conglomeration and Business Concentration in Korea,” in Jene K. Kwon, ed., Korean Economic Development (Westport, Conn.: Greenwood Press, 1989), p. 328.

[2] Byong-Nak Song, *The Rise of the Korean Economy* (Hong Kong: Oxford University Press, 1990), p. 114.

[3] Alice H. Amsden, *Asia’s Next Giant: South Korea and Late Industrialization* (New York: Oxford University Press, 1989), p. 116.

[4] Song (1990), pp.112-113.

[5] Gary G. Hamilton and Nicole Woolsey Biggart, “Market, Culture, and Authority: A Comparative Analysis of Management and Organization in the Far East,” *American Journal of Sociology* 94, Supplement (1988): S52-S94.

[6] □□□□□□□□□□□Nicole Woolsey Biggart, “Institutionalized Patrimonialism in Korean Business,” in Craig Calhoun, ed., *Comparative Social Research: Business Institutions*, vol. 12 (Greenwich, Conn.: JAI Press, 1990), pp.119-120.

[7] □□□□□□□□□Yon-su Kim□□□□Dennis L. McNamara, “Entrepreneurship in Colonial Korea: Kim Yon-su,” *Modern Asian Studies* 22 (1988): 165-177; and Dennis L. McNamara, *The Colonial Origins of Korean Enterprise, 1910-1945* (Cambridge: Cambridge University Press, 1990).

[8] Lee in Kwon, ed. (1989), p. 329.

[9] Richard D. Whitley, “Eastern Asian Enterprise Structures and the Comparative Analysis of Forms of Business Organization,” *Organization Studies* 11 (1990): 47-74.

[10] □□□□□□□□□□Fuyo□□□□Sanwa□□□□□□Dai-Ichi Kangyo□□□□□□□□□□□□□□□□Kobe Steel□□□□ □□□□□□□□□□□□□□□□□Michael L. Gerlach, *Alliance Capitalism: The Social Organization of Japanese Business* (Berkeley: University of California Press, 1992), pp.82-84.

[11] Tamio Hattori, “The Relationship between Zaibatsu and Family Structure: The Korean Case,” in Akio Okochi and Shigeaki Yasuoka, *Family Business in the Era of Industrial Growth* (Tokyo: University of Tokyo Press, 1984), p. 132.

[12] Clark Sorenson, “Farm Labor and Family Cycle in Traditional Korea and Japan,” *Journal of Anthropological Research* 40 (1984): 306-323.

[13] Hattori in Okochi and Yasuoka, eds. (1984), p. 133.

[14] Sorenson (1984), p. 310.

[15] Choong Soon Kim, *The Culture of Korean Industry: An Ethnography of Poongsan Corporation* (Tucson: University of Arizona Press, 1992), p. 13.

[16] □□□□□□□□□□□□□□□□B. C. A. Walraven, “Symbolic Expressions of Family Cohesion in Korean Tradition,” *Korea Journal* 29 (1989): 4-11.

[17] □□□□□□□Richard M. Steers Yoo Keun Shin, and Gerardo R. Ungson, *The Chaebol: Korea’s New Industrial Might* (New York: Harper □ Row, 1989), pp.17, 135.

[18] □□□□□□□Song (1990), pp.31-34.

[19] Mutsuliiko Shima, “In Quest of Social Recognition: A Retrospective View on the Development of Korean Lineage Organization,” *Harvard Journal of Asiatic Studies* 50 (1990): 87-192.

[20] □□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□

[21] Roger L. Janelli and Dawn-hee Yim Janetin, “Lineage Organization and Social Differentiation in Korea,” *Man* 13 (1978): 272-289.

[22] Kwang Chung Kirn and Shin Kirn, “Kinship Group and Patrimonial Executives in a Developing Nation: A Case Study of Korea,” *Journal of Developing Areas* 24 (1989): 27-46.

[23] Sang M. Lee and Sangjin Yoo, “The K-Type Management: A Driving Force of Korean Prosperity,” *Management International Review* 27 (1987): 68-77.

[24] Chan Sup Chang, “Chaebol The South Korean Conglomerates,” *Business Horizons* 31 (1988):51-57.

[25] Steers, Shin, and Ungson (1989), pp.37-38.

[26] C. Kim (1992), p. 77.

[27] C. Kirn (1992), p. 66.

[28] Chang (1988), p. 53.

[29] Hattori in Okochi and Yasuoka, eds. (1984), pp.137-139.

[30] Hattori in Okochi i and Yasuoka, eds. (1984), p. 134.

[31] Steers, Shin, and Ungson (1989), pp.38-39; and Lee and Yoo (1987), p. 75. [illegible]Alice Amsden, “The Rise of Salaried Management,” in Kwon, ed. (1989), p. 363.

[32] [illegible]*Dong An Ilbo*, [illegible]Steers, Shin, and Ungson (1989), p. 39.

[33] Steers, Shin, and Ungson (1989), p. 47.

[34] Steers, Shin, and Ungson (1989), p. 123.

[35] Steers, Shin, and Ungson (1989), pp.91-92. [illegible]C. Kirn (1992), p.134.

[36] Song (1990), p. 199. Song[illegible]

[37] Lee and Yoo (1987), p. 74.

[38] C. Kirn (1992), p. 151. [illegible]Roger L. Janelli and Dawn-hee Yim (Janelli), *Making Capitalism: The Social and Cultural Construction of a South Korean Conglomerate* (Stanford: Stanford University Press, 1993), pp.3-12.

[39] Song (1990), pp.199-200.

[40] [illegible]20[illegible]80[illegible]72%[illegible]65[illegible]David I. Steinberg, “Sociopolitical Factors and Korea’s Future Economic Policies,” *World Development* 16 (1988): 19-34.

[41] [illegible]1979[illegible]1987[illegible]1987[illegible]3000[illegible]1988[illegible]20[illegible]80[illegible]1987[illegible]1988[illegible]37%[illegible]Steers, Shin and Ungson (1989), pp.126-127.

[42] [illegible]Kongdan Oh.

[43] Kim and Kim (1989), p. 41; Susan De Vos and Yean-Ju Lee, “Change in Extended Family Living Among Elderly People in South Korea, 1970-1980,” *Economic Development and Cultural Change* 41 (1993): 377-393; Myung-hye Kim, “Transformation of Family Ideology in Upper-Middle-Class Families in Urban South Korea,” in *Ethnology* 32 (1993): 69-85.

[44] [illegible]

[45] Leroy P. Jones and Il Sakong, *Government, Business, and Entrepreneurship in Economic Development: The Korean Case* (Cambridge: Harvard University Press, 1980), p. 148.

[46] Song (1990), p. 129.

[47] Edward S. Mason, ed., *The Economic and Social Modernization of the Republic of Korea* (Cambridge: Harvard University Press, 1980), pp.336-337.

[48] Song (1990), p. 161; [illegible] Robert Wade, "East Asian Financial Systems as a Challenge to Economics: Lessons from Taiwan," *California Management Review* 27 (1985): 106-127.

[49] [illegible]Alice H. Amsden, *Asia's Next Giant: South Korea and Late Industrialization* (New York: Oxford University Press, 1989), p. 2.

[50] Richard D. Whitley, "The Social Construction of Business Systems in East Asia," *Organization Studies* 12 (1991): 1-28.

[51] [illegible]

[52] Mark L. Clifford, *Troubled Tiger: Businessmen, Bureaucrats and Generals in South Korea* (Armonk, N.Y: M. E. Sharpe, 1994), chap. 9.

[53] Eun Mee Kim, "From Dominance to Symbiosis: State and Chaebol in Korea," *Pacific Focus* 3 (1988): 105-121.

[54] Amsden (1989), p. 17.

[55] Song (1990), p. 98-100.

[56] Whitley (1991), p. 18.

[57] Amsden (1989), p. 72; Wade (1985), p. 122.

[58] 1979[illegible]Yolsan[illegible]Bruce Cumings, "The Origins and Development of Political Economy: Industrial Sectors, Product Cycles, and Political Consequences," *International Organization* 38 (1984): 1-40.

[59] Clifford (1994), chap. 9.

[60] Clifford (1994), chap. 9.

[61] [illegible], [illegible]Jones and Sakong (1980), pp.208-219. [illegible]1988[illegible]

[62] Kim and Kim (1989), pp.42-43.

[63] Chan Sup Chang, "Chaebol: The South Korean Conglomerates," *Business Horizons* 31 (1988):51-57.

[64] Song (1990), p. 46.

[65] Jones and Sakong (1980), pp.212-219.

[66] David Martin, *Tongues of Fire: The Explosion of Protestantism in Latin America* (Oxford: Basil Blackwell, 1990), p. 143.

[67] Jones and Sakong (1980), pp.221-222.

[68] Jones and Sakong (1980), p. 222; Martin (1990), p. 154.

[69] David Martin[illegible]Martin (1990), pp. 154-155.

[70] Amsden (1989), p. 129.

[71] [illegible] [illegible]Clifford (1994), chap. 9.

[72] “Innovate, Not Imitate,” *Far Eastern Economic Review*, May 13, 1994, pp.64-68.

[73] “Breaking Up Is Hard to Do,” *Far Eastern Economic Review*, September 29, 1988, p. 103.

[74] “Paralysis in SouthKorea,” *Business Week*, June 8, 1992, pp.48-49.

□□□□

□□□□□□□□□□□□□□□

□13□
□□□□□

□□□□

□□□

□□□

□□□

□□□

□Stadtluft macht frei□□□

[illegible]

[illegible]

---

[1] [illegible]Max Weber, *General Economic History* (New Brunswick, N.J.: Transaction Books, 1981), pp.277, 338-351.

[2] [illegible]

[3] Kenneth J. Arrow, *The Limits of Organization* (New York: Norton, 1974), p. 23.

[4] [illegible]U-2[illegible]

[5] [illegible]*Integrating Commercial and Military Technologies for National Strength: An Agenda for Change*, Report of the CSIS Steering Committee on Security and Technology (Washington, D.C.: Center for Strategic and International Studies, 1991); and Jacques Gansler, *Affording Defense* (Cambridge : MIT Press, 1991), pp.141-214.

[6] [illegible]“[illegible]”[illegible]

[7] Nathan Rosenberg and L. E. Birdzell, Jr., *How the West Grew Rich: The Economic Transformation of the Industrial World* (New York: Basic Books, 1986), p. 114. [illegible], [illegible]James R. Beniger, *The Control Revolution: Technological and Economic Origins of the Information Society* (Cambridge: Harvard University Press, 1986), pp.126-127.

[8] [illegible]Mancur Olson, *The Logic of Collective Action: Public Goods and the Theory of Collective Action* (Cambridge: Harvard University Press, 1965). [illegible]“[illegible]”[illegible] Russell Hardin, *Collective Action* (Baltimore: Johns Hopkins University Press, 1982); and Todd Sandler, *Collective Action: Theory and Application* (Ann Arbor: University of Michigan Press 1992).

[9] [illegible]“[illegible]”[illegible]

[10] Victor Nee, “The Peasant Household Economy and Decollectivization in China,” *Journal of Asian and African Studies* 21 (1986): 185-203. [illegible]Victor Nee[illegible]“[illegible]Yangbei[illegible]Yangbei[illegible]……[illegible]‘[illegible]’[illegible]”Nee, “Peasant Household Individualism,” in William L. Parrish, ed., *Chinese Rural Development: The Great Transformation* (Armonk, N.Y: M. E. Sharpe 1985), p. 172.

[11] [illegible]James Fallows, *More Like Us: Making America Great Again* (Boston: Houghton Mifflin, 1989), pp.132-146

[12] Mancur Olson, *The Rise and Decline of Nations: Economic Growth, Stagflation, and Social Rigidities* (New Haven[illegible]Yale University Press, 1982).

[13] Olson (1982).

[14] [illegible]Jonathan Rauch, *Demosclerosis: The Silent Killer of American Government* (New York: Tunes Books, 1994).

[15] Ian Jamieson, *Capitalism and Culture: A Comparative Analysis of British and American Manulactunng Organizations* (London: Gower, 1980), 56-57.

[16] Ronald P. Dore, *British Factory, Japanese Factory* (London: Allen and Unwin, 1973), p. 140.

第14章

□□□□

□□□

800[illegible][3][illegible]1987[illegible]16[illegible]31[illegible][4][illegible]

[illegible]1. [illegible]

日本与其他工业化国家，1985 年

国别	主要企业的平均规模（雇员数） 前 10 家	主要企业的平均规模（雇员数） 前 20 家	主要企业雇佣人数占总雇员数比例 前 10 家	主要企业雇佣人数占总雇员数比例 前 20 家
日本	107 106	72 240	7.3	9.9
美国	310 554	219 748	13.1	18.6
西德	177 173	114 542	20.1	26.0
英国	141 156	108 010	23.1	35.3
法国	116 049	81 381	23.2	35.3
韩国	54 416	不详	14.9	不详
加拿大	36 990	26 414	15.3	21.9
瑞典	60 039	36 602	49.4	60.2
荷兰	84 884	47 783	84.5	95.1
瑞士	48 538	32 893	49.4	66.9

[illegible]F. M. Scherer and David Ross, *Industrial Market Structure and Economic Performance*, 3d ed. (Boston: Houghton Mifflin, 1990), p.63

[illegible]1930[illegible]30%[illegible]5[illegible][5][illegible]

□□□

□□□

□□□

[illegible]IBM[illegible]IBM[illegible][24][illegible]

[illegible]20[illegible]70[illegible]80[illegible]NEC[illegible][25][illegible]

[illegible]

---

[1] Masaru Yoshimori, “Source of Japanese Competitiveness, Part I,” *Management Japan* 25 (1992): 18-23.

[2] Richard E. Caves and Masu Uekusa, *Industrial Organization in Japan* (Washington, D.C.: Brookings Institution, 1976), p. 60.

[3] “The Japanese Economy: From Miracle to Mid-Life Crisis,” *Economist*, March 6, 1993, pp.3-13.[illegible] Kuniyasu Sakai, “The Feudal World of Japanese Manufacturing,” *Harvard Business Review* 68 (1990): 38-47. [illegible]Koiclvi Shimokawa, “Japan’s Keiretsu System: The Case of the Automobile Industry,” *Japanese Economic Studies* 13 (1985): 3-31.

[4] James P. Womack, Daniel T. Jones, and Daniel Roos, *The Machine That Changed the World: The Story of Lean Production* (New York: Harper Perennial, 1991), p.83. [illegible]Framingham[illegible]

[5] William W. Lockwood, *The Economic Development of Japan* (Princeton: Princeton University Press, 1954), pp.207, 110-111.

[6] Lockwood (1954), p. 206.

[7] David Friedman, *The Misunderstood Miracle* (Ithaca: Cornell University Press, 1988), p. 10.

[8] Caves and Uekusa (1976), p. 3.

[9] [illegible]Friedman, 1988[illegible]

[10] “Founder of Hal Computers Resigns to Be Fujitsu Consultant,” *New York Times*, July 16, 1993, p. D4.

[11] [illegible]“Japan, US Firms Enter Microprocessor Pacts,” *Nikkei Weekly*, May 2, 1994, pp.1, 19.

[12] Lockwood (1954), p. 215.

[13] Lockwood (1954), p. 215. Shigeaki Yasuoka, “Capital Ownership in Family Companies: Japanese Firms Compared with Those in Other Countries,” in Akio Okochi and Shigeaki Yasuoka, eds., *Family Business in the Era of Industrial Growth* (Tokyo: University of Tokyo Press, 1984), p. 2.

[14] Yasuoka in Okochi and Yasuoka (1984), p. 9.

[15] Ronald P. Dore, *British Factory, Japanese Factory* (London: Allen and Unwin, 1973), p. 270; James C. Abegglen, *The Japanese Factory: Aspects of Its Social Organization* (Glencoe, Ill.: Free Press, 1958), p. 17.

[16] Saburo Shiroyama, “A Tribute to Honda Soichiro,” *Japan Echo* (Winter 1991): 82-85.

[17] Hidesasa Morkiawa Okochi and Yasuoka (1984), p. 36.

[18] Michael L. Gerlach, *Alliance Capitalism: The Social Organization of Japanese Business* (Berkeley: University of California Press, 1992), pp.98-99.

[19] Yasuoka in Okochi and Yasuoka (1984), pp.9-10.

[20] Yasuoka in Okochi and Yasuoka (1984), pp.17-18.

[21] Eleanor Hadley, *Antitrust in Japan* (Princeton: Princeton University Press, 1970).

[22] Yoshimori (1992), p. 19.

[23] Yoshimori (1992), p. 20. Yoshimori

五国企业所有制对比

所有权构架	日本（企业百分比）	美国（市场占有百分比）	英国（销售百分比）	联邦德国（企业百分比）	法国（企业百分比）
家族和个人	14	28.5	56.25	48.0	44.3
管理层或其他	86	71.5	43.75	52.0	55.7

“ ”

[24] Abegglen (1958), p. 84.

[25] , Clyde V. Prestowitz, Jr., *Trading Places: How We Allowed Japan to Take the Lead* (New York: Basic Books, 1988), pp.26-70.

第15章

□□□□□□

□□□□□

□□□

□□□

□□the Democratic Leadership Council□□□

□□□

[44]

“”

20 80 90 1949 [45]

[46]

[47]

7 [48]

[49] 1868

[50]

·Robert Bellah [51]

[illegible][52][illegible][53]

[illegible]

---

[1] [illegible]Francis L. K. Hsu, *Iemoto: The Heart of Japan* (New York: Schenkman Publishing Co., 1975), pp.25-27.

[2] James I. Nakamura and Matao Miyomoto, “Social Structure and Population Change: A Comparative Study of Tokugawa Japan and Ch’ing China,” *Economic Development and Cultural Change* 30 (1982): 229-269.

[3] Chie Nakane, *Kinship and Economic Organization in Rural Japan* (London: Althone Press, 1967), p. 4.

[4] Nakane (1967), p. 9. [illegible]Hironobu Kitaoji, “the Structure of the Japanese Family,” *American Anthropologist* 73 (1971): 1036-1057.

[5] Marthl Collcutt, “The Legacy of Confucianism in Japan,” in Gilbert Rozman, ed., *The East Asian Region: Confucian Heritage and Its Modern Adaptation* (Princeton: Princeton University Press, 1991), pp.122-123.

[6] Hsu (1975), p. 39.

[7] Jane M. Bachnik, “Recruitment Strategies for Household Succession: Rethinking Japanese Household Organization,” *Man* 18 (1983): 166-182; and John C. Pelzel, “Japanese Kinship: A ComParison,” in Maurice Freedman, ed., *Family and Kinship in Chinese Society* (Stanford: Stanford University Press, 1970).

[8] [illegible]Shichiliei Yamamoto, *The Spirit of Japanese Capitalism and Selected Essays* (Lanham, Md.: Madison Books, 1992), p. 24. [illegible]Nakocnura and Miyamoto (1982), p. 254.

[9] Takie Sugiyama Lebra, “Adoption Among the Hereditary Elite of Japan: Status Preservation Through Mobility,” *Ethnology* 28 (1989):218.

[10] Hsu (1975), p. 38.

[11] Yamamoto (1992), pp.24-25.

[12] R. A. Moore, “Adoption and Samurai Mobility in Tokugawa Japan,” *Journal of Asian Studies* 29 (1970): 617-632.

[13] Joseph M. Kitagawa, *Religion in Japanese History* (New York: Columbia University Press, 1966), p. 98.

[14] Nakane (1967), p. 6.

[15] Hsu (1975), pp.29-30.

[16] Nakane (1967), p. 5.

[17] Hsu (1975), pp.32-33.

[18] Hsu (1975), p. 36.

[19] Yamamoto (1992), pp.27-28.

[20] [illegible] [illegible] [illegible]Yamamoto (1992), p. 28.

[21] [illegible]Francis Hsu, 1975, p. 44[illegible]“[illegible]”

[22] Nakane (1967), p. 21. [illegible]“[illegible]”

[23] [illegible]Fumie Kumagai, “Modernization and the Family in Japan,” *Journal of Family History* 2 (1986): 371-382; Kiyomi Morioka, “Demographic Family Changes in Contemporary Japan,” *International Social Science Journal* 126 (1990): 511-522; and S. Philip Morgan and Kiyosi Hiroshima, “The Persistence of Extended Family Residence in Japan: Anachronism or Alternative Strategy?” *American Sociological Review* 48 (1983): 269-281.

[24] [illegible]Chie Nakane[illegible]*Japanese Society* (Berkeley: University of California Press, 1970).

[25] [illegible]“kin-tract”[illegible]Hsu (1975), p. 62.

[26] Hsu (1975), p. 69.

[27] Hsu (1975), p. 69; Winton Davis, “Japanese Religious Affiliations: Motives and Obligations,” *Sociological Analysis* 44 (1983): 131-146.

[28] [illegible]Sepp Linhark, “The Family As Constitutive Element of Japanese Civilization,” in Tadao Umesao, Harurm Befu, and Josef Kreiner, eds., *Japanese Civilization in the Mordern World: Life and Society, Senri Ethnological Studies* 16 (1984): pp.51-58.

[29] [illegible]Collcutt in Rozman (1991).

[30] [illegible]Yasuzo Horie, “Confucian Concept of State in Tokugawa Japan,” *Kyoto University Economic Review* 32 (1962): 26-38. [illegible]“[illegible]”[illegible]Yoshio Abe, “The Basis of Japanese Culture and Confucianism,” *Asian Culture Quarterly* 2 (1974): 21-28.

[31] [illegible]

[32] Michio Morishima, *Why Has Japan “Succeeded”? Western Technology and the Japanese Ethos* (Cambridge: Cambridge University Press, 1982), p. 4; [illegible]Morishima “Confucius and Capitalism,” *UNESCO Courier* (December 1987): 34-37.

[33] Morishima (1982), p. 6.

[34] [illegible]Morishima (1982), pp.6-7[illegible]“[illegible]……[illegible]‘[illegible]’[illegible]”[illegible]

[35] Morishima (1982), p. 8; [illegible]Lucian W. Pye, *Asian Power and Politics: The Cultural Dimensions of Authority* (Cambridge: Harvard University Press, 1985), pp. 56-57.

[36] [illegible]Warren W. Smith, Jr., *Confucianism in Modern Japan: A Study of Confucianism in Japanese Intellectual History* (Tokyo: Hokuseido Press, 1959), p.230.

[37] [illegible]“[illegible]”[illegible]Johannes Thischmeier, *The Origins of Entrepreneurship in Meiji Japan* (Cambridge[illegible]Harvard University Press, 1964), p. 48.

[38] Collcutt in Rozman (1991), p. 33; I. J. McMullen, “Rulers or Fathers? A Casuistical Problem in Early Modem Japan,” *Past and Present* 116 (1987): 56-97.

[39] Ronald P. Dore, *British Factory, Japanese Factory* (London: Allen and Unwin, 1973), p. 396.

[40] Collcuot in Rozman (1991), pp.147-151.

[41] Morishima (1982), p. 105.

[42] Chalmers Johnson, *MITI and the Japanese Miracle* (Starford: Stanford University Press, 1982), pp. 11-12.

[43] “Inside the Charmed Circle,” *Economy January* 5, 1991, p. 54.

[44] □□□□□□□□□□□□□□□□James R. Lincoln, Jon Olson, and Mitsuyo Hanada, “Cultural Effects on Organizational Structure: The Case of Japanese Firms in the United States,” *American Sociological Review* 43 (1978): 829 os7.

[45] □□□□□□□□□1981□□

[46] □□Saburo Shiroyama, “Attribute to Honda Soichiro,” *Japan Echo* (Winter 1991): 82-85.

[47] □□Barrington Moore, Jr., *Social Origins of Dictatorship and Democracy* (Boston: Beacon Press, 1966).

[48] Norman Jacobs, *The Origins of Modern Capitalism in Eastern Asia* (Hong Kong : Hong Kong University Press, 1958), p. 29.

[49] Richard D. Whitley, “The Social Construction of Business Systems in East Asia,” *Organization Studies* 12 (1991): 1-28.

[50] □□□□□□□□□□□□Thischmeier (1964), pp.14-28.

[51] Robert N. Bellah, *Tokugawa Religion* (Boston: Beacon Press, 1957); Bellah, *Religion and Progress in Modern Asia* (Glencoe, Ill : Free Press, 1965); and Yamocnoto (1992).

[52] □□□□□□□□□□□□□□□□□Eugen Herrigel, *Zen in the Art of Archery* (New York: Pantheon Books, 1953); and Soetsu Yanagi, *The Unknown Craftsman: A Japanese Insight into Beauty* (Tokyo: Kodansha International, 1989). □□□□□Francis Fukuyama, “Great Planes,” *New Republic*, September 6, 1993. □□□□□□□□□□□□□□□□□□□□□□□Brian Bocking, “Neo-Confucian Spirituality and the Samurai Ethic,” *Religion* 10 (1980): 1-15.

[53] □□□“□□”□iemono□□

第16章

□□□□□

□□□□

[3]

[4]

[5] [6]

[7]

[8]

[9]

[10]“”[11]“”87%50%[12]

“”“”

20

·Ronald Dore“”

”[13]

[14]

[15]

[16]19

□□□□□□□□□□□□□□□□□□□□□□□□□□□□□[17]□□□□□□□□□□□□□□Oyakata□□□□□□□□□□□□□□□□□□□

□□□□□[24]□□□

---

[1] □□□□□□□□□□Yasusuke Murakami□Thomas P. Rohlen□□□“□□□□”□□□“Social-Exchange Aspects of the Japanese Political Economy: Culture, Efficiency, and Change,” in Shumpei Kumon and Henry Rosovsky, eds., *The Political Economy of Japan*, vol 2: *Cultural and Social Dynamics* (Stanford: Stanford University Press, 1992), pp. 73-77.

[2] □□□□□□□□□□□□□□□□□□□□□□□ James C. Abegglen, *The Japanese Factory: Aspects of Its Social Organization* (Glencoe, Ill.: Free Press, 1958, p. 67) □Abegglen □□□

[3] Shichihei Yamamoto, *The Spirit of Japanese Capitalism and Selected Essays* (Lanham, Md.: Madison Books, 1992), p. 9.

[4] Michio Morishima, *Why Has Japan “Succeeded”? Western Technology and the Japanese Ethos* (Cambridge: Cambridge University Press, 1982), p. 174.

[5] Abegglen (1958), pp. 116-117.

[6] Ronald P. Dore, “Industrial Relations in Japan and Elsewhere,” in Albert M. Craig, ed., *Japan: A Comparative View* (Princeton: Princeton University Press, 1979), p. 340.

[7] □□NKK□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□“Deep Cutbacks in Japan, Too,” *New York Times*, March 11, 1993, p. D5.□□

[8] Ronald P. Dore, *British Factory, Japanese Factory* (London: Allen and Unwin, 1973), p. 208; Abegglen (1958), p. 97.

[9] Dore (1973), p. 220.

[10] Abegglen (1958), p. 99.

[11] Abegglen (1958), p. 94.

[12] Seymour Martin Lipset, “Pacific Divide: American Exceptionalism-Japanese Uniqueness,” in *Power Shifts and Value Changes in the Post Cold War World*, Proceedings of the Joint Symposium of the International Sociological Association’s Research Committee: Comparative Sociology and Sociology of Organizations (Japan: Kibi International University, Sophia University, and International Christian University 1992), p. 57.

[13] Dore (1973), p. 140. □□□

[14] □□ Dore (1973), p. 154.

[15] □□□□Abegglen□□□□□□□(Abegglen, 1958; □□ esp. p. 100); □□□□ Solomon B. Levine, *Industrial Relations in Postwar Japan* (Urbana, Ill.: University of Illinois Press, 1958).

[16] □□□□□□□□□□□□□□□□Dominique V. Turpin, “The Strategic Persistence of the Japanese Firm,” *Journal of Business Strategy* (January-February 1992): 49-52, □□□

[17] John C. Pelzel, “Factory Life in Japan and China Today,” in Craig (1979), p. 390.

[18] Sanford Jacoby, “The Origins of Internal Labor Markets in Japan,” *Industrial Relations* 18 (1979): 184-196.

[19] Dore (1974), p. 388.

[20] Chalmers Johnson“”“The People Who Invented the Mechanical Nightingale,” *Daedalus* 119 (1990): 71-90; Johnson, *MITI and the Japanese Miracle* (Stanford: Stanford University Press, 1982), p. 8.

[21] Gary G. Hamilton and Nicole Woolsey Biggart, “Market, Culture, and Authority: A Comparative Analysis of Management and Organization in the Far East,” *American Journal of Sociology* 94 (1988): S52-S94.

[22] *New York Times*, June 25, 1994, p. D1.

[23] “Decline in Recruiting Slows to 10% Drop,” *Nikkei Weekly*, June 6, 1994, p. 3.

[24] Peter F. Drucker, “The End of Japan, Inc.?” *Foreign Affairs* 72 (1993): 10-15.

□17□

□□

□□□

[3]

Gulf + Western ITT President's Council

[4] 19 777

6 6 31 [5] 200 99

[6]

[7]

[8]

□□□

□□□□□□□□□□□□□□□□□□□□□□□·□□□□□Oliver Williamson□□□□□□□□□□□□□□□□□□□

□□□

□□□

□□□

[10] □□□□□□□ Masaru Yoshimori, “Source of Japanese Competitiveness, Part I,” *Management Japan* 25 (1992): 18-23.

[11] Ronald H. Coase, “The Nature of the Firm,” *Economica* 4 (1937): 386-405.

[12] □□Oliver E. Williamson, “The Economics of Organization: The Transaction Cost Approach,” *American Journal of Sociology* 87 (1981, hereafter 198la): 548-577; *The Nature of the Firm: Origins, Evolution, and Development* (Oxford: Oxford University Press, 1993); and “The Vertical Integration of Production: Market Failure Considerations,” *American Economic Review* 61 (1971): 112-123.

[13] Oliver Williamson, “The Modern Corporation: Origins, Evolution, Attributes,” *Journal of Economic Literature* 19 (1981, hereafter 1981b): 1537-1568.

[14] □Williamson□□□ “□□□□□□

第18回

□□□□

□□□

□19□□40□□□

□1913□□□

□□□□□French Crédit Mobilier□□□□1867□□□□□

□□□□□□□□□□□□□□□□□□□□□□□[13]□□□□□□□□□□□□□□□□□□□

□□□

[3] Alfred D. Chandler, *Scale and Scope: The Dynamics of Industrial Capitalism* (Cambridge, Mass.: Belknap Press □ Harvard University Press, 1990), pp. 464-465.

[4] Chandler (1990), p. 469.

[5] Chandler (1990), pp. 276-277.

[6] Chandler (1990), p. 399.

[7] Alan S. Milward and S. B. Saul, *The Development of the Economies of Continental Europe, 1780-1870* (London: George Allen and Unwin, 1977), p. 425.

[8] Chandler (1990), pp. 417-418.

[9] □□□□

□19□

□□□□□

□□□□

□□□

□□□

[16]

Alvin Gouldner[17]

20United Auto Workers1982200[18][19]

20[20]

20[21]Charlie Chaplin[22]

□□□

□□□

[13] Frederick Winslow Taylor, *The Principles of Scientific Management* (New York: Harper Brothers, 1911). 1895□□□□□□□□□□□□□□□□□□□□□□□□ Alfred D. Chandler, *The Visible Hand: The Managerial Revolution in American Business* (Cambridge: Harvard University Press, 1977), p. 275.

[14] □□□□□□□□□□□□□□□□ Hirszowicz (1982), p.53.

[15] Fox (1974), p. 23.

[16] □□□□□□□□□□□□□□□□□□□□William Lazonick, *Competitive Advantage on the Shop Floor* (Cambridge: Harvard University Press, 1990), pp. 270-280.

[17] Alvin W. Gouldner, "The Norm of Reciprocity: A Preliminary Statement," *American Sociological Review* 25 (1960): 161-278; □□□□Fox (1974), p. 67.

[18] Harry C. Katz, *Shifting Gears: Changing Labor Relations in the U.S. Automobile Industry* (Cambridge: MIT Press, 1985), p. 13.

[19] Katz (1985), pp.38-39.

[20] Katz (1985), pp.39-40, 44.

[21] □□□□□□□□Clark Kerr, John Dunlop, Charles Myers, and F. H. Harbison, *Industrialism and Industrial Man: The Problems of Labor and Management in Economic Growth* (Cambridge: Harvard University Press, 1960); □□□□Dunlop et al., *Industrialism Reconsidered: Some Perspectives on a Study over Two Decades of the Problems of Labor* (Princeton, N.J.: Inter-University Study of Human Resources, 1975); and Clark Kerr, *The Future of Industrial Societies: Convergence or Diversity?* (Cambridge: Cambridge University Press, 1983).

[22] □□·□□□□□□□□□□□□□□□□□□□

第20章

□□□□□□

□□□□□

□□□

□□□

□□□

□□□

□□□□□□□□□□□baccalaureate□□□□□□□□□□□

□□□

[8] Arndt Sorge and Malcolm Warner, *Comparative Factory Organization: An Anglo-German Comparison on Manufacturing, Management, and Manpower* (Aldershot: Gower, 1986), p. 100

[9] Sorge and Warner (1986), p. 150. □□□□

□21□

□□□□□□□

□□□□□□

□□□

□□□

□□□□□□□□□□□□□□□□19□□□□□□□□□□□□□□□□

□□□

[6] Milward and Saul (1977), p. 415; Sorge and Warner (1986), p. 184.

[7] Peter Rutger Wossidlo, “Trade and Craft,” in E. Grochla and E. Gaugler, eds., *Handbook of German Business Management* (Stuttgart : C, E. Poeschel Verlag, 1990), 2: 2368-2376.

[8] Sorge and Warner (1986), p. 185.

[9] Wossidlo in Grochla and Gaugler, eds. (1990)

[10] Sorge and Warner (1986), p. 185.

[11] Sorge and Warner (1986), p. 187.

[12] Fritz Stern, *The Politics of Cultural Despair: A Study in the Rise of German Ideology* (Berkeley: University of California Press, 1974); and Ralf Dahrendorf, *Society and Democracy in Germany* (Garden City, N.Y.: Doubleday 1969).

[13] 1852 1880 1891

[14] Richard Scott, “British Immigrants and the American Work Ethic,” *Labor History* 26 (1985) 87-102.

[15] Martin J. Wiener, *English Culture and the Decline of the Industrial Spirit* (Cambridge: Cambridge University Press, 1981), pp. 13-14.

[16] Wiener (1981), pp. 146-147.

[17] Wiener (1981), p. 136.

[18] Alfred Chandler Alfred Chandler, *Scale and Scope: The Dynamics of Industrial Capitalism* (Cambridge: Belknap Press of Harvard University Press, 1990), pp. 286-287.

[19] · Leopold Senghor the Académie française

[20] 1993 · Willy Brandt

[21] Ian Buruma, *The Wages of Guilt: Memories of War in Germany and Japan* (New York: Farrar Straus Giroux, 1994), p. 31.

[22] 1 604 2 197 David Finegold, K. Brendley, R. Lempert et. al., *The Decline of the U.S. Machine-Tool Industry and Prospects for its Sustainable Recovery* (Santa Monica, Ca.: RAND Corporation MR-479/1-0STP 1994), p. 23.

□22□
□□□□□□

□□□□□

[5] [6]·

1932[7]

[8]

United Auto Workers
Marysville
20

“”just-in-time“”“”[9]

20 50[10]

[11]

□□□

□□□

□□□

	最高	平均
日本本土汽车工厂	13.2	16.8
在北美的日本汽车工厂	18.8	20.9
在北美的美国汽车工厂	18.6	24.9
在欧洲的美国和日本工厂	22.8	35.3
欧洲本土汽车工厂	22.8	35.5
新兴工业化国家的汽车工厂	25.7	41.0

□□□James P. Womack, Danile T. Jones, and Danile Roos, *The Machine That Changed the World: The Story of Lean Production* (New York: HarperPerennial, 1991), p.85.

□□□

□□□□□□□□□□□□□□□[25]□□□□□□□□□□□□□□□

[21] Womack, Jones, and Roos (1991), pp. 84-88.

[22] □□□□

□□□□

□□□□□□□□□□

□23□

“□□□□”——□□□

□□20□□90□□□□□□□□□□□□□□□□□□□□□□□“□□□□□□”□multiculturalism□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□“□□□□□”□□□□□□□□□□□□□□□□□□□

□□□

□□□

□□□

□19□□□

□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□hyperindividualistic□□□□□□□□□□□□□□□□□□□

□□□

[6] Chandler (1977), pp. 43, 58, 72. □□□□□□□□□□□□□□□□□□

[7] □□□□Robert W. Fogel, *Railroads and Economic Growth* (Baltimore: Johns Hopkins University Press, 1964).

[8] Chandler (1977), pp. 79, 188.

[9] □□□□□□□□□39 492□Chandler (1977), pp. 204-205.

[10] Chandler (1977), p. 205; Alan S. Milward and S. B. Saul, *The Development of the Economies of Continental Europe, 1780-1870* (London: George Allen and Unwin, 1977), pp. 378-380.

[11] F. M. Scherer and David Ross, *Industrial Market Stucture and Economic Performance*, 3d ed. (Boston: Houghton Mifflin, 1990), p. 155.

[12] Chandler (1977), p. 210.

[13] William H. Whyte, *The Organization Man* (New York: Simon □ Schuster, 1956); David Riesman, with Reuel Denny and Nathan Glazer, *The Lonely Crowd: A Study of the Changing American Character* (New Haven: Yale University Press, 1950).

[14] □□Stewart Macaulay, “Non-Contractual Relations in Business: A Preliminary Study,” *American Sociological Review* 28 (1963): 55-69.

[15] Seymour Martin Lipset, *Continental Divide: The Values and Institutions of the United States and Canada* (New York: Routledge, 1990), pp. 3-10.

[16] Lipset (1990), p. 46-56.

第**24**章

□□□□

□□□

□□□

□□□

□□□

□□□

[26] 20 80 [27]

1978 [28] [29]

4

20 30 Harlem

19 [30]

[1] □□□□

[23] Tucker Carlson, “Holy Dolers: The Secular Lessons of Mormon Charity,” *Policy Review*, no. 59 (Winter 1992): 25-31.

[24] Ruthven (1991), pp. 36-37.

[25] □□□□

□25□

□□□□□□□□□□

□□□□□□□□□

□□□

□□□

□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□“□□□”□tanomoshi□□□□□□□□□□□□□□□□□□□

□□□

□□□□□□□□□□□□□□□□□□□□□□□□□□□□20□□□□□□□□□□□□□□□□□□□

[1] Nathan Glazer and Daniel Patrick Moynihan, *Beyond the Melting Pot: The Negroes, Puerto Ricans, Jews, Italians, and Irish of New York City*, 2d ed. (Cambridge: MIT Press, 1970), p. 232.

[2] Glazer and Moynihan (1970), p. 197.

[3] 7.2%7.0%1980 8.4% Michael Fix and Jeffrey S. Passel, *Immigration and Immigrants: Setting the Record Straight* (Washington, D.C.: Urban Institute, 1994), p. 53.

[4] Ivan H. Light, *Ethnic Enterprise in America: Business and Welfare Among Chinese, Japanese, and Blacks* (Berkeley: University of California Press, 1972), pp. 7, 10.

[5] Pyong Gap Min and Charles Jaret, "Ethnic Business Success: The Case of Korean Small Business in Atlanta," *Sociology and Social Research* 69 (1985): 412-435.

[6] Eui-hang Shin and Shin-kap Han, "Korean Immigrant Small Business in Chicago: An Analysis of the Resource Mobilization Processes," *Amerasia* 16 (1990): 39-60. Ivan Light and Edna Bonacich, *Immigrant Entrepreneurs: Koreans in Los Angeles, 1965-1982* (Berkeley: University of California Press, 1988), p. 1.

[7] Light (1972), p. 3.

[8] Robert H. Kinzer and Edward Sagarin, *The Negro in American Business* (New York: Greenberg, 1950); *E. Franklin Frazier, Black Bourgeoisie* (New York: Collier Books, 1962); James Q. Wilson, *Negro Politics: The Search for Leadership* (Glencoe Free Press, 1960); Glazer and Moynihan (1970), pp. 24-44.

[9] Light and Bonacich (1988), pp. 318-320.

[10] Nathan Glazer., "Blacks and Ethnic Groups: The Difference, and the Political Difference It Makes," *Social Problems* 18 (1971): 444-461.

[11] Kinzer and Sagarin (1950), pp. 144-145.

[12] John Sibley Butler, *Entrepreneurship and Self Help Among Black Americans: A Reconsideration of Race and Economics* (Albany, N.Y: State University of New York, 1991), p. 147.

[13] Butler1991

[14] "" Thomas Sowell, *Race and Culture* (New York: Basic Books, 1994).

[15] Werner Sombart, *The Quintessence of Capitalism* (New York : Dutton, 1915), pp. 302-303; Everett E. Hagen, *On the Theory of Social Change: How Economic Growth Begins* (Homewood, Ill.: Dorsey Press, 1962); Edna Bonacich, "A Theory of Middleman Minorities," *American Sociological Review* 38 (1972): 583-594; and Jonathan H. Turner and Edna Bonacich, "Toward a Composite Theory of Middleman Minorities," *Ethnicity* 7 (1980): 144-158.

[16] Light (1972), p. 7.

[17] Kenneth L. Wilson and Alejandro Portes, "Immigrant Enclaves: An Analysis of the Labor Market Experiences of Cubans in Miami," *American Journal of Sociology* 86 (1980): 295-319; and Kenneth L. Wilson and W. A. Martin, "Ethnic Enclaves: A ComParison of the Cuban and Black Economies in Miami," *American Journal of Sociology* 88 (1982): 138-159.

[18] Light (1972), pp. 15-18.

[19] Light (1972), p. 19.

[20] Light (1972), pp. 55-57.

[21] Light (1972), pp. 19-44; William Peterson, "Chinese Americans and Japanese Americans," in Thomas Sowell, *Essays and Data on American Ethnic Groups* (Washington,

D.C.: Urban Institute, 1978), pp. 80--81.

[22] Light (1972), pp. 27-30.

[23] Victor Nee and Herbert Y Wong, “Asian-American Socioeconomic Achievement: The Strength of the Family Bond,” *Sociological Perspectives* 28 (1985): 281-306.

[24] Peterson in Sowell (1978), p. 79.

[25] □□□□

□26□

□□□□□□□□□

□□□□□□□□

□□□

1992□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□Yoshihiro Hattori□□□□□·□□□□Rodney Peairs□□□□□□□□□□□□□□□□□□□

□□□

□□□□□□□□□□□□□□□□□□□□□□□□□□□□□20□□□□□□□□□□□□□□□□□□□

□□□

□□□

□□□

[1] “High-Tech Edge Gives US Firms Global Lead in Computer Networks,” *Wall Street Journal*, September 9, 1994, pp. A1, A10.

[2] Dennis Encarnation, *Rivals Beyond Trade: America Versus Japan in Global Competition* (Ithaca, N.Y.: Cornell University Press, 1992), pp.190-197; also DeAnne Julius, *Global Companies and Public Policy: The Growing Challenge of Foreign Direct Investment* (London: Royal Institute of International Affairs, 1990).

[3] Jagdish Bhagwati and Milind Rao, “Foreign Students Spur US Brain Gain,” *Wall Street Journal*, August 31, 1994, p. Al2.

[4] Robert D. Putnam, “Bowling Alone,” *Journal of Democracy* 6 (1995): 65-78.

[5] Putnam (1995), pp. 69-70.

[6] 1993 3 300 Putnam (1995), p. 71.

[7] Putnam (1995), p. 73.

[8] 20 80 90

[9] *New York Times*, May 28, 1993, p. B7.

[10] Barry Schwartz, *The Costs of Living: How Market Freedom Erodes the Best Things of Life* (New York: Norton, 1994).

[11] 19 20 20

[12] Mary Ann Glendon, *Right Talk: The Impoverishment of Political Discourse* (New York: Free Press, 1991).

[13] Glendon (1991), p. 13.

[14] Glendon (1991), pp. 76-89.

[15] Glendon (1991), pp. 48-61.

[16] Putnam (1995), p. 75.

[17] · 16 17

[18] William H. McNeill, “Fundamentalism and the World of the 1990s,” in Martin E. Marty and R. Scott Appleby eds., *Fundamentalisms and Society: Reclaiming the Sciences, the Family, and Education* (Chicago: University of Chicago Press, 1993), p. 568.

[19]

□□□□

□□□□

□21□□□□□□□□□□□□□□

□27□

□□□□

□□□

□□□

□□□

□□□

□□□

□□□□“□□□□□□□□”□□□□□□□□

and Markets in the Far East: A Study of China, Hong Kong, Japan, South Korea, and Taiwan (New York: St. Martiris Press, 1982), pp. 191-192.

[16] Sang-woo Nam and Yung-chul Park, “Financial Institutions and Markets in South Korea,” in Skully (1982), pp. 160-161.

[17] Michael T. Skully, “Financial Institutions and Markets in Hong Kong,” in Skully (1982), p. 63.

[18] Matthew Montagu-Pollack, “Stocks: Hong Kong, Indonesia, Japan, Malaysia, the Philippines, Singapore, South Korea, Taiwan, Thailand,” *Asian Business* 28 (1992): 56-65. □□□□1989□□1991□□□□□□□□□□□□□□□□□□□□□□□□60%□

[19] Nam and Park in Skully (1982), p. 160.

[20] 20□□60□□□□□□□□□□□□□□□□□□□

□28□
□□□□

□□□

□□□

□□□

□□□

□29□
□□□□

□□□

□□□

□□□

□30□

□□□□□□□□□

□□□□□□□□

□□□

□□□

□□□

第31章

□□□□□□□□

□□□□□□□

□□□

□□□

□□□

Abe, Yoshio, "The Basis of Japanese Culture and Confucianism (2)," *Asian Culture Quarterly* 2 (1974): 21–28.

Abegglen, James C., *The Japanese Factory: Aspects of Its Social Organization* (Glencoe, Ill.: Free Press, 1958).

Abegglen, James C. and Stalk, George Jr., *Kaisha: The Japanese Corporation* (New York: Basic Books, 1985).

Agulhon, Maurice, *Le Cercle dans la France bourgeoise: 1810–1848: étude d'une mutation de sociabilité* (Paris: A. Colin, 1977).

Agulhon, Maurice and Bodiguel, Maryvonne, *Les associations au village* (Le Paradou: Actes Sud, 1981).

Alchian, A. A. and Demsetz, H., "Production, Information Costs, and Economic Organization," *American Economic Review* 62 (1972).

Amsden, Alice H., *Asia's Next Giant: South Korea and Late Industrialization* (New York/Oxford: Oxford University Press, 1989).

Arrow, Kenneth J., "Risk Perception in Psychology and Economics," *Economic Inquiry* (1982): 1–9.

_____, *The Limits of Organization* (New York: W. W. Norton, 1974).

Ashton, T. S., *The Industrial Revolution, 1760–1830* (London: Oxford University Press, 1948).

Asselain, Jean-Charles, *Histoire économique de la France du XVIIIe siècle a nos jours* (Paris: Editions du Seuil, 1984).

Bachnik, Jane M., "Recruitment Strategies for Household Succession: Rethinking Japanese Household Organization," *Man* 18 (1983): 160–182.

Bagnasco, Arnoldo, *Tre Italie: la problematica territoriale dello sviluppo italiano* (Bologna: Il Mulino, 1977)

Bagnasco, Arnoldo, and Pini, R., "Sviluppo economico e trasformazioni sociopolitche dei sistemi territoriali a economia diffus: Economia e struttura sociale," *Quaderni Fondazione Feltrinelli* no 14 (1975).

Bahr, H. M., ed., *Utah in Demographic Perspective: Regional and National Contrasts* (Provo, Utah: Brigham Young University, 1981).

Baker, Hugh, *Chinese Family and Kinship* (New York: Columbia University Press, 1979).

Banfield, Edward C., *The Moral Basis of a Backward Society* (Glencoe, Ill.: Free Press, 1958).

Bauer, Michel and Cohen, Elie, "Le politique, l'administratif, et l'exercice du pouvoir industriel," *Sociologie du Travail* 27 (1985): 324–327.

Bautista, R. M. and Perina, E. M., eds., *Essays in Development Economics in Honor of Harry T. Oshima* (Manila: Philippine Institute for Development Studies, 1982).

Becker, Gary S., *A Treatise on the Family* (Cambridge: Harvard University Press, 1981).

_____, *Human Capital: A Theoretical and Empirical Analysis,* second edition (New York: National Bureau of Economic Research, 1975).

_____, "Nobel Lecture: The Economic Way of Looking at Behavior," *Journal of Political Economy* 101 (1993): 385–409.

_____, *The Economic Approach to Human Behavior* (Chicago: University of Chicago Press, 1976).

Bellah, Robert N., *Religion and Progress in Modern Asia* (Glencoe, Ill.: Free Press, 1965)

_____, "Responses to Louis Dumont's 'A Modified View of Our Origins, The Christian Beginnings of Modern Individualism,'" *Religion* 12 (1982): 83–91.

_____, *Tokugawa Religion* (Boston: Beacon Press, 1957).

Bendix, Reinhard, "The Protestant Ethic—Revisited," *Comparative Studies in Society and History* 9 (1967): 266–273.

Beniger, James R., *The Control Revolution: Technological and Economic Origins of the Information Society* (Cambridge: Harvard University Press, 1986).

Berger, Brigitte, ed., *The Culture of Entrepreneurship* (San Francisco: Institute for Contemporary Studies, 1991).

Berger, Peter L., *The Capitalist Spirit: Toward a Religious Ethic of Wealth Creation* (San Francisco: Institute for Contemporary Studies, 1990).

Berger, Peter L. and Hsiao, Hsin-Huang Michael, *In Search of an East Asian Development Model* (New Brunswick, N.J.: Transaction Books, 1988).

Bergère, Marie-Claire, "On the Historical Origins of Chinese Underdevelopment," *Theory and Society* 13 (1984): 327–337.

Bergeron, Louis, *Les capitalistes en France (1780–1914)* (Paris: Gallimard, 1978).

Berle, Adolph A., *Power without Property: A New Development in American Political Economy* (New York: Harcourt, Brace, 1959).

Berle, Adolph A. and Means, Gardner C., *The Modern Corporation and Private Property* (New York: Macmillan, 1932).

Blauner, Robert, *Alienation and Freedom* (Chicago: University of Chicago Press, 1973).
Blim, Michael L., *Made In Italy: Small-Scale Industrialization and Its Consequences* (New York: Praeger, 1990).
Bocking, Brian, "Neo-Confucian Spirituality and the Samurai Ethic," *Religion* 10 (1980): 1–15.
Bonacich, Edna, "A Theory of Middleman Minorities," *American Sociological Review* 38 (1972): 583–594.
Bond, Michael H. and Hofstede, Geert, "The Cash Value of Confucian Values," *Human Systems Management* 8 (1989): 195–200.
Braun, Hans-Joachim, *The German Economy in the Twentieth Century* (London and New York: Routledge, 1990).
Brown, Donna, "Race for the Corporate Throne," *Management Review* 78 (1989): 22–29.
Buruma, Ian, *The Wages of Guilt: Memories of War in Germany and Japan* (New York: Farrar, Straus, Giroux, 1994).
Butler, John Sibley, *Entrepreneurship and Self-Help Among Black Americans: A Reconsideration of Race and Economics* (Albany, N.Y.: State University of New York, 1991).
Buxbaum, David C., ed., *Chinese Family Law and Social Change in Historical and Comparative Perspective* (Seattle: University of Washington Press, 1978).
Calhoun, Craig, ed., *Comparative Social Research: Business Institutions* 12 (Greenwich, Conn.: JAI Press,1990).
Campbell, Joan, *Joy in Work, German Work. The National Debate, 1800–1945* (Princeton: Princeton University Press, 1989).
Carlson, Tucker, "Holy Dolers: The Secular Lessons of Mormon Charity," *Policy Review* 59 (1992): 25–31.
Carter, Edward, Forster, Robert and Moody, Joseph N., eds., *Enterprise and Entrepreneurs in Nineteenth- and Twentieth-Century France* (Baltimore: Johns Hopkins University Press, 1976).
Casey, Bernard, *Recent Developments in West Germany's Apprenticeship Training System* (London: Policy Studies Institute, 1991).
_____, "The Dual Apprenticeship System and the Recruitment and Retention of Young Persons in West Germany," *British Journal of Industrial Relations* 24 (1986): 63–81.
Caves, Richard E. and Uekusa, Masu, *Industrial Organization in Japan* (Washington, D.C.: Brookings Institution, 1976).
Center for Strategic and International Studies, *Integrating Commercial and Military Technologies for National Strength: An Agenda for Change.* Report of the CSIS Steering Committee on Security and Technology (Washington, D.C.: Center for Strategic and International Studies, 1991).
Chan, Wellington K. K., *Merchants, Mandarins and Modern Enterprise in Late Ch'ing China* (Cambridge: Harvard East Asian Research Center, 1977).
_____, "The Organizational Structure of the Traditional Chinese Firm and Its Modern Reform," *Business History Review* 56 (1982): 218–235.
Chandler, Alfred D., *Scale and Scope: The Dynamics of Industrial Capitalism* (Cambridge: Harvard University Press/Belknap, 1990).

_____, *The Visible Hand: The Managerial Revolution in American Business* (Cambridge: Harvard University Press, 1977).
Chang, Chan Sup, "Chaebol: The South Korea Conglomorates," *Business Horizons* 31 (1988): 51–57.
Chang, Kyung-sup, "The Peasant Family in the Transition from Maoist to Lewisian Rural Indistrialization," *Journal of Development Studies* 29 (1993): 220–244.
Chao, Paul, *Chinese Kinship* (London: Kegan Paul International, 1983).
Cherlin, Andrew J., *Marriage, Divorce, Remarriage* (Cambridge: Harvard University Press, 1981).
Cherrington, David J., *The Work Ethic: Working Values and Values that Work* (New York: Amacom, 1980).
Clegg, Stewart R. and Redding, S. Gordon, *Capitalism in Contrasting Cultures* (Berlin: Walter de Gruyter, 1990).
Clifford, Mark L., *Troubled Tiger: Businessmen, Bureaucrats and Generals in South Korea* (Armonk, N.Y.: M. E. Sharpe, 1994).
Coase, Ronald H., "The Nature of the Firm," *Economica* 6 (1937): 386–405.
Cohen, Daniel, "The Fall of the House of Wang," *Business Month* 135 (1990): 22–31.
Coleman, James S., "Social Capital in the Creation of Human Capital," *American Journal of Sociology,* 94 Supplement (1988): S95-S120.
Congleton, Roger D., "The Economic Role of a Work Ethic," *Journal of Economic Behavior and Organization* 15 (1991): 365–385.
Conroy, Hilary and Wray, Harry, eds., *Japan Examined: Perspectives on Modern Japanese History* (Honolulu: University of Hawaii Press, 1983).
Craig, Albert M., ed. *Japan: A Comparative View* (Princeton: Princeton University Press, 1979).
Critser, Greg, "On the Road: Salt Lake City, Utah," *Inc.* (January 1986).
Cropsey, Joseph, "What is Welfare Economics?" *Ethics* 65 (1955): 116–125 .
Crouzet, François, "Encore la croissance française au XIX siècle," *Revue du nord* 54 (1972): 271–288.
Crozier, Michel, *The Bureaucratic Phenomenon* (Chicago: University of Chicago Press, 1964).
Cumings, Bruce, "The Origins and Development of the Northeast Asian Political Economy: Industrial Sectors, Product Cycles, and Political Consequences," *International Organization* 38 (1984): 1–40.
Cutts, Robert L., "Capitalism in Japan: Cartels and Keiretsu," *Harvard Business Review* 70 (1992): 48–55.
D'Antonio, William V. and Aldous, Joan, eds., *Families and Religions: Conflict and Change in Modern Society* (Beverly Hills, Ca.: Sage Publications, 1983).
Dahrendorf, Ralf, *Society and Democracy in Germany* (Garden City, N.Y.: Doubleday, 1969).
Dale, Peter N., *The Myth of Japanese Uniqueness* (New York: St. Martin's Press, 1986).
Davidow, William H. and Malone, Michael S., *The Virtual Corporation: Structuring and Revitalizing the Corporation for the 21st Century* (New York: HarperCollins, 1992).

Davis, Winston, "Japanese Religious Affiliations: Motives and Obligations," *Sociological Analysis* 44 (1983): 131–146.

De Vos, Susan and Lee, Yean-Ju, "Change in Extended Family Living Among Elderly People in South Korea," *Economic Development and Cultural Change* (1993): 377–393.

Diamond, Larry, "Economic Development and Democracy Reconsidered," *American Behavioral Scientist* 15 (1992): 450–499.

Dore, Ronald P., *British Factory, Japanese Factory* (London: Allen and Unwin, 1973).

_____, "Goodwill and the Spirit of Market Capitalism," *British Journal of Sociology* 34 (1983): 459–482.

Drucker, Peter F., "The End of Japan, Inc.?" *Foreign Affairs* 72 (1993): 10–15.

Du Toit, Andre, "No Chosen People," *American Historical Review* 88 (1983).

Dumont, Louis, "A Modified View of Our Origins: The Christian Beginnings of Modern Individualism," *Religion* 12 (1982): 1–27.

Dunlop, John, Harbison, F. et. al., *Industrialism Reconsidered: Some Perspectives on a Study over Two Decades of the Problems of Labor* (Princeton: Inter-University Study for Human Resources, 1975).

Durkheim, Emile, *The Division of Labor in Society* (New York: Macmillan, 1933).

Dyer, W. Gibb, *Cultural Change in Family Firms: Anticipating and Managing Business and Family Transitions* (San Francisco: Jossey-Bass Publishers, 1986).

Eckstein, Harry, "Political Culture and Political Change," *American Political Science Review* 84 (1990): 253–259.

Eisenstadt, S. N., ed., *The Protestant Ethic and Modernization: A Comparative View* (New York: Basic Books, 1968).

Elvin, Mark, *The Pattern of the Chinese Past: A Social and Economic Interpretation* (Stanford: Stanford University Press, 1973).

_____, "Why China Failed to Create an Endogenous Industrial Capitalism: A Critique of Max Weber's Explanation," *Theory and Society* 13 (1984): 379–391.

Encarnation, Dennis, *Rivals Beyond Trade: American v. Japan in Global Competition* (Ithaca, N.Y.: Cornell University Press, 1992).

Enzenberger, Hans Magnus, *Civil Wars: From L.A. to Bosnia* (New York: New Press, 1994).

Etzioni, Amitai, "A New Kind of Socioeconomics (vs. Neoclassical Economics)," *Challenge* 33 (1990): 31–32.

_____, *The Moral Dimension: Toward a New Economics* (New York: Free Press, 1988).

Fallows, James, *Looking at the Sun: The Rise of the New East Asian Economic and Political System* (New York: Pantheon Books, 1994).

_____, *More Like Us: Making America Great Again* (Boston: Houghton Mifflin, 1989).

Feingold, David, Brendley, K., Lempert, R., et. al., *The Decline of the US Machine-Tool Industry and Prospects for its Sustainable Recovery* (Santa Monica, Ca.: RAND Corporation MR-479/1-OSTP, 1994).

Feuerwerker, Albert, *China's Early Industrialization* (Cambridge: Harvard University Press, 1958).

_____, *The Chinese Economy ca. 1870–1911* (Ann Arbor, Mich.: University of Michigan Press, 1969).
_____, "The State and the Economy in Late Imperial China," *Theory and Society* 13 (1984): 297–326.
Fisher, Albert L., "Mormon Welfare Programs," *Social Science Journal* 25 (1978): 75–99.
Fix, Michael and Passel, Jeffrey S., *Immigration and Immigrants* (Washington, D.C.: Urban Institute, 1994).
Fogel, Robert W., *Railroads and Economic Growth* (Baltimore: Johns Hopkins University Press, 1964).
Form, W. H., "Auto Workers and their Machines: A Study of Work, Factory, and Job Statisfaction in Four Countries," *Social Forces* 52 (1973): 1–15.
Fox, Alan, *Beyond Contract: Work, Power and Trust Relationships* (London: Faber and Faber, 1974).
Frazier, E. Franklin, *Black Bourgeoisie* (New York: Collier Books, 1962).
Freedman, Maurice, *Chinese Lineage and Society: Fujian and Guangdong* (London: Althone, 1966).
_____, Maurice, *The Study of Chinese Society* (Stanford: Stanford University Press, 1979).
_____, *Family and Kinship in Chinese Society* (Stanford: Stanford University Press, 1970).
Fricke, Thomas E. and Thornton, Arland, "Social Change and the Family: Comparative Perspectives from the West, China, and South Asia," *Sociological Forum* 2 (1987): 746–779.
Fridenson, Patrick and Straus, André, *Le Capitalism français 19e-20e siècles: blocages et dynamismes d'une croissance* (Paris: Fayard, 1987).
Friedland, Roger and Robertson, A. F., *Beyond the Marketplace: Rethinking Economy and Society* (New York: Aldine de Gruyter, 1990).
Friedman, David, *The Misunderstood Miracle* (Ithaca, N.Y.: Cornell University Press, 1988).
Fua, Giorgio and Zacchia, Carlo, *Industrilizzazione senza fratture* (Bologna: Il Mulino, 1983).
Fukuyama, Francis, *The End of History and the Last Man* (New York: Free Press, 1992).
_____, "The End of History?" *National Interest* (1989): 3–18.
_____, "Great Planes," *New Republic* (1993): 10–11.
_____, "Immigrants and Family Values," *Commentary* 95 (1993): 26–32.
_____, "The Primacy of Culture," *Journal of Democracy* 6 (1995): 7–14.
Fullerton, Kemper, "Calvinism and Capitalism," *Harvard Theological Review* 21 (1928): 163–191.
Furnham, Adrian, *The Protestant Work Ethic: The Psychology of Work-Related Beliefs and Behaviors* (London: Routledge and Kegan Paul, 1990).
_____, "The Protestant Work Ethic and Attitudes Towards Unemployment," *Journal of Occupational Psychology* 55 (1982): 277–285.
_____, "The Protestant Work Ethic: A Review of the Psychological Literature," *European Journal of Social Psychology* 14 (1984): 87–104.

Galenson, Walter, ed., *Economic Growth and Structural Change in Taiwan* (Ithaca, N.Y.: Cornell University Press, 1979).
Galenson, Walter, and Lipset, Seymour Martin, eds., *Labor and Trade Unionism* (New York: Wiley, 1960).
Ganley, Gladys D., "Power to the People via Personal Electronic Media," *Washington Quarterly* (1991): 5–22.
Gansler, Jacques, *Affording Defense* (Cambridge: MIT Press, 1991).
Geertz, Clifford, *The Interpretation of Cultures* (New York: Basic Books, 1973).
Gellner, David, "Max Weber: Capitalism and the Religion of India," *Sociology* 16 (1982): 526–543.
Gellner, Ernest, *Conditions of Liberty: Civil Society and its Rivals* (London: Hamish Hamilton, 1994).
_____, *Plough, Sword, and Book: The Structure of Human History* (Chicago: University of Chicago Press, 1988).
Gerlach, Michael L., *Alliance Capitalism: The Social Organization of Japanese Business* (Berkeley: University of California Press, 1992).
Gerschenkron, Alexander, *Economic Backwardness in Historical Perspective* (Cambridge: Harvard University Press, 1962).
Gibbs, W. Wayt, "Software's Chronic Crisis," *Scientific American* 271 (1994): 86–95.
Glazer, Nathan, "Black and Ethnic Groups: The Difference and the Political Difference It Makes," *Social Problems* 18 (1971): 444–461.
_____, "The Street Gangs and Ethnic Enterprise," *Public Interest* (1972): 82–89.
Glendon, Mary Ann, *Rights Talk: The Impoverishment of Political Discourse* (New York: Free Press, 1991).
Godley, Michael R., *The Mandarin Capitalists from Nanyang: Overseas Chinese Enterprise in the modernization of China 189* (Cambridge: Cambridge University Press, 1981).
Goffee, Robert and Scase, Richard, eds., *Entrepreneurship in Europe: The Social Processes* (London: Croom Helm, 1987).
Goode, William, *World Revolution and Family Patterns* (Glencoe, Ill.: Free Press, 1963).
Goodwin, Leonard, "Wefare Mothers and the Work Ethic," *Monthly Labor Review* 95 (1972): 35–37.
Gordon, Michael, ed., *American Family in Social-Historical Perspective* (New York: St. Martin's Press, 1973).
Gouldner, Alvin W., "The Norm of Reciprocity: A Preliminary Statement," *American Sociological Review* 25 (1960): 161–178.
Granovetter, Mark, "Economic Action and Social Structure: The Problem of Embeddedness," *American Journal of Sociology* 91 (1985): 481–510.
Green, Donald, and Shapiro, Ian, *Pathologies of Rational Choice Theory: A Critique of Applications in Political Science* (New Haven: Yale University Press, 1994).
Green, Robert W., *Protestantism, Capitalism, and Social Science: The Weber Thesis Controversy* (Lexington, Mass.: D. C. Heath, 1973).
Grochla E., and Gaugler, E., eds., *Handbook of German Business Management,* (Stuttgart: C. E. Poeschel Verlag, 1990).
Gross, C., *The Guild Merchant* (Oxford: Clarendon Press, 1980).

Hadley, Eleanor, *Antitrust in Japan* (Princeton: Princeton University Press, 1970).
Hagen, Everett E., *On the Theory of Social Change: How Economic Growth Begins* (Homewood, Ill.: Dorsey Press, 1962).
Hamilton, Gary G. and Biggart, Nicole W., "Market, Culture, and Authority: A Comparative Analysis of Mangement and Organization in the Far East," *American Journal of Sociology* 94 (1988): S52–S94.
Hamilton, Gary G. and Kao, Cheng-shu, "The Institutional Foundations of Chinese Business: The Family Firm in Taiwan," *Comparative Social Research* 12 (1990): 135–151.
_____, "Max Weber and the Analysis of East Asian Industrialization," *International Sociology* 2 (1987): 289–300.
Hanssen, Johannes, *History of the German People After the Close of the Middle Ages* (New York: AMS Press, 1909).
Hardin, Russell, *Collective Action* (Baltimore: Johns Hopkins University Press, 1982).
Hareven, Tamara K., "The History of the Family and the Complexity of Social Change," *American Historical Review* 96 (1991): 95–122.
_____, "Reflections on Family Research in the People's Republic of China," *Social Research* 54 (1): 663–689.
Harrison, Lawrence E., *Who Prospers? How Cultural Values Shape Economic and Political Success* (New York: Basic Books, 1992).
Hashimoto, Masanori, *The Japanese Labor Market in a Comparative Perspective with the U. S.: A Transaction-Cost Interpretation* (Kalamazoo, Mich.: W.E.Upjohn Institute for Employment Research, 1990).
Heller, Robert, "How the Chinese Manage to Keep It All in the Family," *Management Today* (1991): 31–34.
Herrigel, Eugen, *Zen in the Art of Archery* (New York: Pantheon Books, 1953).
Hexham, Irving, "Dutch Calvinism and the Development of Afrikaner Nationalism," *African Affairs* 79 (1980): 197–202.
Hickson, Charles and Thompson, Earl E., "A New Theory of Guilds and European Economic Development," *Explorations in Economic History* 28 (1991): 127–168
Hirschman, Albert O., *The Passions and the Interests : Political Arguments for Capitalism before its Triumph* (Princeton: Princeton University Press, 1977).
Hirschmeier, Johannes, *The Origins of Entrepreneurship in Meiji Japan* (Cambridge: Harvard University Press, 1964).
Hirszowicz, Maria, *Industrial Sociology: An Introduction* (New York: St. Martin's Press, 1982).
Ho, Samuel P. S., *Small-Scale Enterprises in Korea and Taiwan* (Washington, D.C.: World Bank, Staff Research Working Paper 384, April 1980).
Hoffmann, Stanley, *Decline or Renewal? France since the 1930s* (New York: Viking Press, 1974).
Hoffmann, Stanley, Kindleberger, Charles et. al., *In Search of France* (Cambridge, MA: Harvard University Press, 1963).
Hofheinz, Roy Jr. and Calder, Kent E., *The Eastasia Edge* (New York: Basic Books, 1982).
Hofstede, Geert and Bond, Michael H., "The Confucius Connection: From Cultural Roots to Economic Growth," *Organizational Dynamics* (1988): 5–21.

Horie, Yasuzo, "Business Pioneers in Modern Japan," *Kyoto University Economic Review* 30 (1961): 1–16.

_____, "Confucian Concept of State in Tokugawa Japan," *Kyoto University Economic Review* 32 (1962): 26–38.

Hounshell, David A., *From the American System to Mass Production 1800–1932* (Baltimore: Johns Hopkins University Press, 1984).

Howard, Ann and Wilson, James A., "Leadership in a Declining Work Ethic," *California Management Review* 24 (1982): 33–46.

Hsu, Francis L. K., *Iemoto: The Heart of Japan* (New York: Schenkman Publishing Co., 1975).

Hsu, Francis L. K., *Under the Ancestors' Shadow: Kinship, Personality and Social Mobility in China* (Stanford, Ca.: Stanford University Press, 1971).

_____, *Kinship and Culture* (Chicago: Aldine Publishing Co., 1971).

Huber, Peter, *Orwell's Revenge: The 1984 Palimpsest* (New York: Free Press, 1994).

Huber, Peter, Kellogg, Michael et. al., *The Geodesic Network II: 1993 Report on Competition in the Telephone Industry* (Washington, D.C.: The Geodesic Company, 1994).

Huntington, Samuel P., *The Third Wave: Democratization in the Late Twentieth Century* (Oklahoma City: University of Oklahoma Press, 1991).

_____, "The Clash of Civilizations?" *Foreign Affairs* 72 (1993): 22–49.

Huntington, Samuel P. and Weiner, Myron, eds., *Understanding Political Development* (Boston: Little, Brown and Co., 1987).

Hutcheon, Robin, *First Sea Lord: The Life and Work of Sir Y. K. Pao* (Hong Kong: Chinese University Press, 1990).

Imai, Ken'ichi, "The Corporate Network in Japan," *Japanese Economic Studies* 16 (1986): 3–37.

Jacobs, Jane, *The Death and Life of Great American Cities* (New York: Random House, 1961).

Jacobs, Norman, *The Origins of Modern Capitalism in Eastern Asia* (Hong Kong: Hong Kong University Press, 1958).

Jacoby, Sanford, "The Origins of Internal Labor Markets in Japan," *Industrial Relations* 18 (1979): 184–196.

Jamieson, Ian, *Capitalism and Culture: A Comparative Analysis of British and American Manufacturing Organizations* (London: Gower, 1980).

_____, "Some Observations on Socio-Cultural Explanations of Economic Behaviour," *Sociological Review* 26 (1978): 777–805.

Janelli, Roger L., *Making Capitalism: The Social and Cultural Construction of a South Korean Conglomorate* (Stanford: Stanford University Press, 1993).

Janelli, Roger L. and Janelli, Dawn-hee Yim, "Lineage Organization and Social Differentiation in Korea," *Man* 13 (1978): 272–289.

Jenner, W. J. F., *The Tyranny of History. The Roots of China's Crisis* (London: Allen Lane/The Penguin Press, 1992).

Johnson, Chalmers, *MITI and the Japanese Miracle* (Stanford: Stanford University Press, 1982).

_____, "Keiretsu: An Outsider's View," *Economic Insights* 1 (1990): 15–17.

_____, "The People Who Invented the Mechanical Nightingale," *Daedalus* 119 (1990): 71–90.

Johnson, Chalmers, and Keehn, E. B., "A Disaster in the Making: Rational Choice and Asian Studies," *National Interest* no. 36 (1994): 14–22.

Johnson, Chalmers, Tyson, Laura D'Andrea et. al., *The Politics of Productivity* (Cambridge: Ballinger Books, 1989).

Jones, Leroy P. and Sakong, I., *Government, Business, and Entrepreneurship in Economic Development: The Korean Case* (Cambridge: Harvard University Press, 1980).

Julius, DeAnne, *Global Companies and Public Policy: The Growing Challenge of Foreign Direct Investment* (London: Royal Institute of Intl Affairs, 1990).

Kao, John, "The Worldwide Web of Chinese Business," *Harvard Business Review* 71 (1993): 24–34.

Kaplan, Robert, "The Anarchy," *Atlantic* 273 (February, 1994): 44–81.

Katz, Harry and Sabel, Charles, "Industrial Relations and Industrial Adjustment in the Car Industry," *Industrial Relations* 24 (1984): 295–315.

Katz, Harry, *Shifting Gears: Changing Labor Relations in the US Automobile Industry* (Cambridge: MIT Press, 1985).

Keeble, David and Wever, E., eds., *New Firms and Regional Development in Europe* (London: Croom Helm, 1982).

Kelman, Steven, "'Public Choice' and Public Spirit," *Public Interest* (1987): 80–94.

Kenney, Charles C., "Fall of the House of Wang," *Computerworld* 26 (1992): 67–68.

Kerr, Clark, Dunlop, John et. al., *Industrialism and Industrial Man: The Problems of Labor and Management in Economic Growth* (Cambridge: Harvard University Press, 1960).

Kertzer, David I., ed., *Family Life in Central Italy, 1880–1910: Sharecropping, Wage Labor, and Coresidence* (New Brunswick, N.J.: Rutgers University Press, 1984).

Kertzer, David I. and Saller, Richard P., *The Family in Italy from Antiquity to the Present* (New Haven: Yale University Press, 1991).

Kim, Choong Soon, *The Culture of Korean Industry: An Ethnography of Poongsan Corporation* (Tucson: The University of Arizona Press, 1992).

Kim, Eun Mee, "From Dominance to Symbiosis: State and Chaebol in Korea," *Pacific Focus* 3 (1988): 105–121.

Kim, Kwang Chung and Kim, Shin, "Kinship Group and Patrimonial Executives in a Developing Nation: A Case Study of Korea," *Journal of Developing Areas* 24 (1989): 27–45.

Kim, Myung-hye, "Transformation of Family Ideology in Upper-Middle-Class Families in Urban South Korea," *Ethnology* 32 (1993): 69–85.

King, Winston L., "A Christian and a Japanese-Buddhist Work-Ethic Compared," *Religion* 11 (1981): 207–226.

Kinzer, Robert H. and Sagarin, Edward, *The Negro in American Business: The Conflict Between Separation and Integration* (New York: Greenberg, 1950).

Kitagawa, Joseph M., *Religion in Japanese History* (New York: Columbia University Press, 1966).

Kitaoji, Hironobu, "The Structure of the Japanese Family," *American Anthropologist* 73 (1971): 1036–57.

Klitgaard, Robert E., *Tropical Gangsters* (New York: Basic Books, 1990).
Kotkin, Joel, *Tribes: How Race, Religion, and Identity Determine Success in the New Global Economy* (New York: Random House, 1993).
Krugman, Paul, "The Myth of Asia's Miracle," *Foreign Affairs* 73 (1994): 28–44.
Kumagai, Fumie, "Modernization and the Family in Japan," *Journal of Family History* 11 (1986): 371–382.
Kumon, Shumpei and Rosovsky, Henry, eds., *The Political Economy of Japan. Vol. 3: Cultural and Social Dynamics* (Stanford: Stanford University Press, 1992).
Kwon, Jene K., *Korean Economic Development* (Westport, Conn.: Greenwood Press, 1989).
Landes, David S., "French Entrepreneurship and Industrial Growth in the Nineteenth Century," *Journal of Economic History* 9 (1949): 45–61.
Landes, David S., "New-Model Entrepreneurship in France and Problems of Historical Explanation," *Explorations in Entrepreneurial History,* Second Series 1 (1963): 56–75.
Laslett, Peter N., and Wall, Richard, eds., *Household and Family in Past Time* (Cambridge: Cambridge University Press, 1972).
Lau, Lawrence J., *Models of Development: A Comparative Study of Economic Growth in South Korea and Taiwan* (San Francisco: Institute for Contemporary Studies, 1986).
Lazonick, William, *Competitive Advantage on the Shop Floor* (Cambridge: Harvard University Press, 1990).
Lebra, Takie Sugiyama, "Adoption Among the Hereditary Elite of Japan: Status Preservation Through Mobility," *Ethnology* 28 (1989): 185–218.
Lee, Sang M. and Yoo, S., "The K-Type Management: A Driving Force behind Korean Prosperity," *Managment International Review* 27 (1987): 68–77.
Lee, Shu-Ching, "China's Traditional Family, Its Characteristics and Disintigration," *American Sociological Review* 18 (1953): 272–280.
Lee, W. R. and Rosenhaft, Eve, *The State and Social Change in Germany, 1880–1980* (New York, and Oxford, Berg, 1990).
Leff, Nathaniel H., "Industrial Organization and Entrepreneurship in the Developing Countries: The Economic Groups," *Economic Development and Cultural Change* 26 (1978): 661–675.
Levine, Solomon B., *Industrial Relations in Postwar Japan* (Urbana, Ill.: University of Illinois Press, 1958).
Levy, Marion J., *The Family Revolution in Modern China* (Cambridge: Harvard University Press, 1949).
Levy, Marion J., *The Rise of the Modern Chinese Business Class* (New York: Institute of Pacific Relations, 1949).
Light, Ivan H., *Ethnic Enterprise in America* (Berkeley: University of California Press, 1972).
Light, Ivan H. and Bonacich, Edna, *Immigrant Entrepreneurs: Koreans in Los Angeles, 1965–1982* (Berekeley: The University of California Press, 1988).
Lincoln, James R., Olson, Jon et. al., "Cultural Effects on Organizational Structure: The Case of Japanese Firms in the United States," *American Sociological Review* 43 (1978): 829–847.

Lincoln, James R., Gerlach, Michael L. et. al.,, "Keiretsu Networks in the Japanese Economy: A Dyad Analysis of Intercorporate Ties," *American Sociological Review* 57 (1992): 561–585.

Lindblom, Charles, *Politics and Markets: The World's Political-Economic Systems* (New York: Basic Books, 1977).

Lipset, Seymour Martin, *Continental Divide: The Values and Institutions of the United States and Canada* (New York & London: Routledge, 1990).

_____, "Culture and Economic Behavior: A Commentary," *Journal of Labor Economics* 11 (1993): S330–347.

_____, *Revolution and Counterrevolution* (New York: Basic Books, 1968).

_____, "Pacific Divide: American Exceptionalism—Japanese Uniqueness," in *Power Shifts and Value Changes in the Post Cold War World,* Proceedings of The Joint Symposium of the International Sociological Association's Research Committees: Comparative Sociology and Sociology of Organizations (Japan: Kibi International University, Institute of International Relations of Sophia University, and Social Science Research Institute of International Christian University, 1992)

_____, "Some Social Requisites of Democracy: Economic Development and Pol Legitimacy," *American Political Science Review* 53 (1959): 69–105.

_____, "The Work Ethic, Then and Now," *Journal of Labor Research* 13 (1992): 45–54.

Lipset, Seymour Martin and Hayes, Jeff, "Individualism: A Double-Edged Sword," *Responsive Community* 4 (1993): 69–81.

Locke, John, *The Second Treatise of Government* (Indianapolis: Bobbs-Merrill, 1952).

Lockwood, William W., *The Economic Development of Japan: Growth and Structural Change, 1868–1938* (Princeton: Princeton University Press, 1954).

Macaulay, Stewart, "Non-Contractual Relations in Business: A Preliminary Study," *American Sociological Review* 28 (1963): 55–69.

Mahler, Vincent A. and Katz, Claudio, "Social Benefits in Advanced Capitalist Countries," *Comparative Politics* 21 (1988): 38–59.

Martin, David, *Tongues of Fire. The Explosion of Protestantism in Latin America* (Oxford: Basil Blackwell, 1990).

Marty, Martin E. and Appleby, R. Scott, eds., *Accounting for Fundamentalisms: The Dynamic Character of Movements* (Chicago: University of Chicago Press, 1994).

_____, eds., *Fundamentalisms and Society. Reclaiming the Sciences, the Family, and Education* (Chicago: University of Chicago Press, 1993).

Mason, Edward S., *The Economic and Social Modernization of the Republic of Korea* (Cambridge: Harvard University Press, 1980).

Mason, Mark, *American Multinationals and Japan: The Political Economy of Japanese Capital Controls, 1899–1980* (Cambridge: Harvard University Press, 1992).

Mathias, Peter and Postan, M. M., eds., *The Cambridge Economic History of Europe, Vol. VII: The Industrial Economies: Capital, Labour, and Enterprise. Part I: Britain, France, Germany, and Scandinavia* (London: Cambridge University Press, 1978).

Maurice, Marc, Sellier, Francois et. al., *The Social Foundations of Industrial Power: A Comparison of France and Germany* (Cambridge: MIT Press, 1986).

Mayo, Elton, *The Human Problems of an Industrial Civilization* (New York: Macmillan, 1933).
Mayo, Elton, *The Social Problems of an Industrial Civilization* (London: Routledge and Kegan Paul, 1962).
McFarquhar, Roderick, "The Post-Confucian Challenge," *Economist* (1980): 67–72.
McMullen, I. J., "Rulers or Fathers? A Casuistical Problem in Early Modern Japanese Thought," *Past and Present* 116 (1987): 56–97.
McNamara, Dennis L., *The Colonial Origins of Korean Enterprise, 1910–1945* (Cambridge: Cambridge University Press, 1990).
_____, *"Entrepreneurship in Colonial Korea: Kim Yon-su," Modern Asian Studies* 22 (1988): 165–177.
Mead, Margaret and Metraux, Rhoda, *Themes in French Culture: A Preface to a Study of French Community* (Stanford: Stanford University Press, 1954).
Mearsheimer, John J., "Back to the Future: Instability in Europe after the Cold War," *International Security* 15 (1990): 5–56.
Merton, Robert K., "Science, Religion, and Technology in Seventeenth Century England," *Osiris* 4 (1938): 360–632.
Miller, Michael B., *The Bon Marché: Bourgeois Culture and the Department Store, 1869–1920* (Princeton: Princeton University Press, 1981).
Milward, Alan S. and Saul, S. B., *The Development of the Economies of Continental Europe 1780–1870* (London: George Allen and Unwin, 1977).
Min, Pyong Gap and Jaret, Charles, "Ethnic Business Success: The Case of Korean Small Business in Atlanta," *Sociology and Social Research* 69 (1985): 412–435.
Miyanaga, Kuniko, *The Creative Edge: Emerging Individualism in Japan* (New Brunswick, NJ: Transaction Publishers, 1991).
Montagu-Pollack, Matthew, "Stocks: Hong Kong, Indonesia, Japan, Malaysia, Philippines, Singapore, South Korea, Taiwan, Thailand," *Asian Business* 28 (1992): 56–65.
Moore, Barrington Jr., *Social Origins of Dictatorship and Democracy* (Boston: Beacon Press, 1966).
Moore, R. A., "Adoption and Samurai Mobility in Tokugawa Japan," *Journal of Asian Studies* 29 (1970): 617–632.
Morgan, S. Philip and Hiroshima, Kiyoshi, "The Peristence of Extended Family Residence in Japan: Anachronism or Alternative Strategy?" *American Sociological Review* 48 (1983): 269–281.
Morioka, Kiyomi, "Demographic Family Changes in Contemporary Japan," *International Social Science Journal* 126 (1990): 511–522.
Morishima, Michio, "Confucius and Capitalism," *UNESCO Courier* (1987): 34–37.
Morishima, Michio, *Why Has Japan Succeeded? Western Technology and the Japanese Ethos* (Cambridge: Cambridge University Press, 1982).
Moynihan, Daniel P. and Glazer, Nathan, *Beyond the Melting Pot: The Negroes, Puerto Ricans, Italians, and Irish of New York City* (Cambridge: MIT Press, 1963).
Muller, Jerry Z., *Adam Smith in His Time and Ours: Designing the Decent Society* (New York: Free Press, 1992).
Myers, Ramon H., "The Economic Transformation of the Republic of China on Taiwan," *China Quarterly* 99 (1984): 500–528.

Myrdal, Gunnar, *Asian Drama. An Inquiry into the Poverty of Nations.* 3 vols. (New York: Twentieth Century Fund, 1968).

Nakamura, James I. and Miyamoto, Matao, "Social Structure and Population Change: A Comparative Study of Tokugawa Japan and Ch'ing China," *Economic Development and Cultural Change* 30 (1982): 229–269.

Nakane, Chie, *Japanese Society* (Berkeley: University of California Press, 1970).

Nakane, Chie, *Kinship and Economic Organization in Rural Japan* (London: Althone Press, 1967).

Nee, Victor, "The Peasant Household Economy and Decollectivization in China," *Journal of Asian & African Studies* 21 (1986): 185–203.

Nee, Victor and Sijin, Su, "Institutional Change and Economic Growth in China: The View From the Villages," *Journal of Asian Studies* 49 (1990): 3–25.

Nee, Victor and Stark, David, eds., *Remaking the Economic Institutions of Socialism: China and Eastern Europe* (Stanford: Stanford University Press, 1989).

Nee, Victor and Wong, Herbert Y., "Asian American Socioeconomic Achievement: The Strength of the Family Bond," *Sociological Perspectives* 28 (1985): 281–306.

Nee, Victor and Young, Frank W., "Peasant Entrepreneurs in China's "Second Economy": An Institutional Analysis," *Economic Development and Cultural Change* 39 (1991): 293–310.

Needham, Joseph, *Science and Civilization in China. Vol. I: Introductory Orientations* (Cambridge: Cambridge University Press, 1954).

Negandhi, A. R. and Estafen, B. D., "A Research Model to Determine the Applicability of American Management Know-How in Differing Cultures," *Academy of Management Journal* 8 (1965): 309–318 .

Nelson, Bryce, "The Mormon Way," *Geo* 4 (1982): 79–80 .

Nevins, Allan and Hill, Frank E., Ford: *Decline and Rebirth 1933–1962* (New York: Charles Scribner's Sons, 1962).

Nevins, Allan and Hill, Frank E., Ford: *Expansion and Challenge 1915–1933* (New York: Charles Scribner's Sons, 1954).

Nevins, Allan and Hill, Frank E., Ford: *The Times, the Man, the Company* (New York: Charles Scribner's Sons, 1954).

Nichols, James. and Wright, Colin, eds., *From Political Economy to Economics . . . and Back?* (San Francisco: Institute for Contemporary Studies, 1990).

Niehoff, Justin D., "The Villager as Industrialist: Ideologies of Household Manufacturing in Rural Taiwan," *Modern China* 13 (1987): 278–309.

Nivison, David S. and Wright, Arthur F., eds., *Confucianism in Action* (Stanford: Stanford University Press, 1959).

Noam, Eli, *Telecommunications in Europe* (New York and Oxford: Oxford University Press, 1992).

North, Douglass C. and Thomas, Robert P., *The Rise of the Western World: A New Economic History* (Cambridge: Cambridge University Press, 1973).

Novak, Michael, *The Catholic Ethic and the Spirit of Capitalism* (New York: Free Press, 1993).

O'Brian, Patrick and Keyder, Caglar, *Economic Growth in Britain and France*

1780–1914: Two Paths to the Twentieth Century (London: George Allen and Unwin, 1978).

O'Dea, Thomas F., *The Mormons* (Chicago: University of Chicago Press, 1957).

Okochi, Akio and Yasuoka, Shigeaki, eds., *Family Business in the Era of Industrial Growth* (Tokyo: University of Tokyo Press, 1984).

Olson, Mancur, *The Logic of Collective Action. Public Goods and the Theory of Groups* (Cambridge: Harvard University Press, 1965).

_____, *The Rise and Decline of Nations* (New Haven: Yale University Press, 1982).

Orrù, Marco, Hamilton, Gary et. al., "Patterns of Inter-Firm Control in Japanese Business," *Organization Studies* 10 (1989): 549–574.

Parish, William L., ed., *Chinese Rural Development: The Great Transformation* (Armonk, N.Y.: M.E. Sharpe, 1985).

Pelikan, Jaroslav J., Kitagawa, Joseph et. al., *Comparative Work Ethics: Christian, Buddhist, Islamic* (Washington, D.C.: Library of Congress, 1985).

Piore, Michael J. and Berger, Suzanne, *Dualism and Discontinuity in Industrial Societies* (Cambridge: Cambridge University Press, 1980).

Poole, Gary A., "'Never Play Poker With This Man'," *UnixWorld* 10 (1993): 46–54.

Porter, Bruce, *War and the Rise of the Nation-State* (New York: Free Press, 1993).

Postan, M. M., Rich, E. E., and Miller, Edward, eds., *Cambridge Economic History of Europe,* Vol. 3 (Cambridge: Cambridge University Press, 1963).

Potter, Jack M., *Capitalism and the Chinese Peasant* (Berkeley: University of California Press, 1968).

Preston, Richard, *American Steel* (New York: Avon Books, 1991).

Prestowitz, Clyde V., Jr., *Trading Places: How We Allowed Japan to Take the Lead* (New York: Basic Books, 1988).

Putnam, Robert D., *Making Democracy Work: Civic Traditions in Modern Italy* (Princeton: Princeton University Press, 1993).

_____, "Bowling Alone: America's Declining Social Capital," *Journal of Democracy* 6 (1995): 65–78.

_____, "The Prosperous Community," *American Prospect* (1993): 35–42.

Pye, Lucian W., *Asian Power and Politics: The Cultural Dimensions of Authority* (Cambridge: Harvard University Press, 1985).

Rauch, Jonathan, *Demosclerosis: The Silent Killer of American Government* (New York: Times Books, 1994).

Redding, S. Gordon, *The Spirit of Chinese Capitalism* (Berlin: De Gruyter, 1990).

Rhoads, Steven E., *The Economist's View of the World: Government, Markets, and Public Policy* (Cambridge: Cambridge University Press, 1985).

_____, "Do Economists Overemphasize Monetary Benefits?," *Public Administration Review* (1985): 815–820.

Rich, E. E., and Wilson, C. H., eds., *The Economic Organization of Early Modern Europe,* in *The Cambridge Economic History of Europe,* Vol. 5 (Cambridge: Cambridge University Press, 1977).

Richter, Rudolf, ed., *Zeitschrift für die gesamte Staatswissenschaft* 135 (1979): 455–473.

Riesman, David, Glazer, Nathan et. al., *The Lonely Crowd* (New Haven: Yale University Press, 1950).
Riha, Thomas, "German Political Economy: History of an Alternative Economics," *International Journal of Social Economics* 12 (1985).
Roberts, Bryan R., "Protestant Groups and Coping with Urban Life in Guatemala," *American Journal of Sociology* 6 (1968): 753–767
Robertson, H. H., *Aspects of the Rise of Economic Individualism* (Cambridge: Cambridge University Press, 1933).
Rose, Michael, *Re-working the Work Ethic: Economic Values and Socio-Cultural Politics* (New York: Schocken Books, 1985).
Rosen, Bernard, "The Achievement Syndrome and Economic Growth in Brazil," *Social Forces* 42 (1964): 341–354
Rosenberg, Nathan and Birdzell, L. E., *How the West Grew Rich* (New York: Basic Books, 1986).
Rozman, Gilbert, ed., *The East Asian Region: Confucian Heritage and Its Modern Adaptation* (Princeton: Princeton University Press, 1991).
Ruthven, Malise, "The Mormon's Progress," *Wilson Quarterly* 15 (1991): 23–47.
Sabel, Charles and Zeitlin, Jonathan, "Historical Alternatives to Mass Production: Politics, Markets and Technology in Nineteenth-Century," *Past and Present* 108 (1985): 133–176.
Sabel, Charles and Piore, Michael J., *The Second Industrial Divide* (New York: Basic Books, 1984).
Sabel, Charles, *Work and Politics* (Cambridge: Cambridge University Press, 1981).
Saith, Ashwani, ed., *The Re-Emergence of the Chinese Peasantry: Aspects of Rural Decollectivation* (London: Croom Helm, 1987).
Sakai, Kuniyasu, "The Feudal World of Japanese Manufacturing," *Harvard Business Review* 68 (1990): 38–47.
Salaff, Janet W., *Working Daughters of Hong Kong: Filial Piety or Power in the Family?* (Cambridge: Cambridge University Press, 1981).
Samuelsson, Kurt, *Religion and Economic Action* (Stockholm: Svenska Bokforlaget, 1961).
Sandler, Todd, *Collective Action: Theory and Applications* (Ann Arbor: University of Michigan Press, 1992).
Sangren, P. Steven, "Traditional Chinese Corporations: Beyond Kinship," *Journal of Asian Studies* 43 (1984): 391–415.
Scherer, Frederick M. and Ross, David, *Industrial Market Structure and Economic Performance.* Third Edition (Boston: Houghton Mifflin Co., 1990).
Schmalensee, Richard and Willig, Robert D., eds., *Handbook of Industrial Organization* (Amsterdam: Elsevier Science Publishers, 1989).
Schmidt, Vivien, "Industrial Management under the Socialists in France: Decentralized Dirigisme at the National and Local Levels," *Comparative Politics* 21 (1988): 53–72.
Schumpeter, Joseph A., *The Theory of Economic Development* (Cambridge: Harvard University Press, 1951).
Schwartz, Barry, *The Costs of Living: How Market Freedom Erodes the Best Things of Life* (New York: Norton, 1994).

Scott, Richard, "British Immigrants and the American Work Ethic in the Mid-Nineteenth Century," *Labor History* 26 (1985): 87–102.

Scranton, Philip, "Understanding the Strategies and Dynamics of Long-lived Family Firms," *Business and Economic History* 21 (1992): 219–227.

Sen, Amartya K., "Behavior and the Concept of Preference," *Economics* 40 (1973): 214–259.

_____, "Rational Fools: A Critique of the Behavioral Foundations of Economic Theory," *Philosophy and Public Affairs* 6 (1977): 317–344.

Sexton, James, "Protestantism and Modernization in Two Guatemalan Towns," *American Ethnologist* 5 (1978): 280–302.

Shane, Scott, *Dismantling Utopia: How Information Ended the Soviet Union* (Chicago: Ivan Dee, 1994).

Shima, Mutsuhiko, "In Quest of Social Recognition: A Retrospective View on the Development of Korean Lineage Organization," *Harvard Journal of Asiatic Studies* 50 (1990): 30–78.

Shimokawa, Koichi, "Japan's Keiretsu System: The Case of the Automobile Industry," *Japanese Economic Studies* 13 (1985): 3–31.

Shin, Eui-Hang and Han, Shin-Kap, "Korean Immigrant Small Business in Chicago: An Analysis of the Resource Mobilization Processes," *Amerasia* 16 (1990): 39–60.

Shiroyama, Saburo, "A Tribute to Honda Soichiro," *Japan Echo* (1991): 82–85.

Silin, Robert H., *Leadership and Values: The Organization of Large Scale Taiwanese Enterprises* (Cambridge: Harvard University Press, 1976).

Skocpol, Theda, Evans, Peter B. et. al., eds., *Bringing the State Back In* (Cambridge: Cambridge University Press, 1985).

Skully, Michael T., ed., *Financial Institutions and Markets in the Far East. A Study of China, Hong Kong, Japan, South Korea* (New York: St. Martin's Press, 1982).

Smelser, Neil J. and Swedberg, Richard, eds., *The Handbook of Economic Sociology* (Princeton: Princeton University Press, 1994).

Smith, Adam, *An Inquiry into the Nature and Causes of the Wealth of Nations* (Indianapolis: Liberty Classics, 1981).

Smith, Adam, *The Theory of Moral Sentiments* (Indianapolis: Liberty Classics, 1982).

Smith, Warren W., *Confucianism in Modern Japan* (Tokyo: Hokuseido Press, 1959).

Sombart, Werner, *The Jews and Modern Capitalism* (New York: E.P. Dutton, 1913).

_____, *The Quintessence of Capitalism* (New York: Dutton and Co., 1915).

Song, Byong-Nak, *Rise of the Korean Economy* (Hong Kong: Oxford University Press, 1990).

Sorenson, Clark, "Farm Labor and Family Cycle in Traditional Korea and Japan," *Journal of Anthropological Research* 40 (1984): 306–323.

Sorge, Arndt and Warner, Malcolm, *Comparative Factory Organizatin: An Anglo-German Comparison on Manufacturing, Management, and Manpower* (Aldershot: Gower, 1986).

Soskice, David, "Reconciling Markets and Institutions: The German Apprenticeship System," Wissenschaftszentrum Berlin and Oxford University, Institute of Economics and Statistics, 1992.

Sowell, Thomas, *Essays and Data on American Ethnic Groups* (Washington, D.C.: Urban Institute, 1978).

_____, *Ethnic America: A History* (New York: Basic Books, 1981).
_____, Thomas, *Race and Culture: A World View* (New York: Basic Books, 1994).
_____, Thomas, "Three Black Histories," *Wilson Quarterly* (Winter 1979): 96–106.
Stark, Rodney and Finke, Roger, "How the Upstart Sects Won America: 1776–1850," *Journal for the Scientific Study of Religion* 28 (1989): 27–44.
Steers, Richard, Shin, Y. et. al., *The Chaebol: Korea's New Industrial Might* (New York: Harper Business, 1989).
Steinberg, David, "Sociopolitical Factors and Korea's Future Economic Policies," *World Development* 16 (1988): 19–34.
Stern, Fritz, *The Politics of Cultural Despair: A Study in the Rise of German Ideology* (Berkeley: University of California Press, 1974).
Stigler, George and Becker, Gary S., "De Gustibus Non Est Disputandum," *American Economic Review* 67 (1977): 76–90.
Stix, Gary, and Wallich, Paul, "Is Bigger Still Better?" *Scientific American* 271 (March 1994): 109.
Stokes, Randall G., "The Afrikaner Industrial Entrepreneur and Afrikaner Nationalism," *Economic Development and Cultural Change* 22 (1975): 557–559.
Stoll, David, *Is Latin America Turning Protestant? The Politics of Evangelical Growth* (Berkeley: University of California Press, 1990).
Strauss, Leo, *The Political Philosophy of Thomas Hobbes: Its Basis and Genesis* (Chicago: University of Chicago Press, 1952).
Tang, Thomas Li-ping and Tzeng, J. Y., "Demographic Correlates of the Protestant Work Ethic," *Journal of Psychology* 126 (1991): 163–170.
Tawney, R. H., *Religion and the Rise of Capitalism* (New York: Harcourt, Brace and World, 1962).
Taylor, A. J. P., Bismarck: *The Man and Statesman* (New York: Vintage Books, 1967).
Taylor, Frederick Winslow, *The Principles of Scientific Management* (New York: Harper Brothers, 1911).
Thurow, Lester, *Head to Head: The Coming Economic Battle Among Japan, Europe, and America* (New York: Warner Books, 1993).
Tocqueville, Alexis de, *Democracy in America.* 2 vols. (New York: Vintage Books, 1945).
_____, *The Old Regime and the French Revolution* (New York: Doubleday Anchor, 1955).
Toffler, Alvin and Toffler, Heidi, *War and Anti-War: Survival at the Dawn of the 21st Century* (Boston: Little, Brown and Co., 1993).
Troeltsch, Ernst, *The Social Teaching of the Christian Churches* (New York: Macmillan, 1950).
Tsui, Ming, "Changes in Chinese Urban Family Structure," *Journal of Marriage and the Family* 51 (1989): 737–747.
Tu, Wei-Ming, *Confucian Ethics Today* (Singapore: Curriculum Development Institute of Singapore, 1984).
Tully, Shawn, "Raiding a Company's Hidden Cash," *Fortune* 130 (1994): 82–89.
Turner, Jonathan H. and Bonacich, Edna, "Toward a Composite Therory of Middleman Minorities," *Ethnicity* 7 (1): 144–158.

Turner, Paul, "Religious Conversions and Community Development," *Journal for the Scientific Study of Religion* 18 (1979): 252–260

Turpin, Dominique, "The Strategic Persistence of the Japanese Firm," *Journal of Business Strategy* (1992): 49–52.

Tyson, Laura D'Andrea, *Who's Bashing Whom? Trade Conflicts in High-Technology Industries* (Washington, D.C.: Institute for International Economics, 1993).

Umesao, Tadao, Befu, Harumi et. al., eds., "Japanese Civilization in the Modern World: Life and Society," *Senri Ethnological Studies* 16 (1984): 51–58.

U.S. Bureau of the Census, *Changes in American Family Life,* P-23, no. 163, (Washington: U.S. Government Printing Office, 1991).

_____, *Family Disruption and Economic Hardship: The Short-Run Picture for Children (Survey of Income and Program Participation)*, p-70, no. 23 (Washington: U.S. Government Printing Office, 1991).

_____, *Poverty in the United States,* P-60, no. 163 (Washington: U.S. Government Printing Office, 1991).

_____, *Studies in Marriage and the Family,* P-23, no. 162 (Washington: U.S. Government Printing Office, 1991).

van Wolferen, Karel, *The Enigma of Japanese Power: People and Politics in a Stateless Nation* (London: Macmillan, 1989).

Vogel, Ezra F. and Lodge, George C., eds., *Ideology and National Competitiveness* (Boston: Harvard Business School Press, 1987).

Wade, Robert, "East Asian Financial Systems as a Challenge to Economics: Lessons from Taiwan," *California Management Review* 27 (1985): 106–127.

Walraven, B.C.A., "Symbolic Expressions of Family Cohesion in Korean Tradition," *Korea Journal* 29 (1989): 4–11.

Watson, James L., "Agnates and Outsiders: Adoption in a Chinese Lineage," *Man* 10 (1975): 293–306.

Watson, James L., "Chinese Kinship Reconsidered: Anthropological Perspectives on Historical Research," *China Quarterly* 92 (1982): 589–627.

Weber, Max, *From Max Weber: Essays in Sociology* (New York: Oxford University Press, 1946).

_____, *General Economic History* (New Brunswick, N.J.: Transaction Books, 1981).

_____, *The Protestant Ethic and the Spirit of Capitalism* (London: Allen and Unwin, 1930).

_____, *The Religion of China: Confucianism and Taoism* (New York: Free Press, 1951).

Whitley, Richard D., "Eastern Asian Enterprise Structures and the Comparative Analysis of Forms of Business Organization," *Organization Studies* 11 (1990): 47–74.

_____, Richard D., "The Social Construction of Business Systems in East Asia," *Organization Studies* 12 (1991): 47–74.

Whyte, Martin King, "Rural Economic Reforms and Chinese Family Patterns," *China Quarterly* No. 130 (1992): 316–322.

Whyte, William H., *The Organization Man* (New York: Simon and Schuster, 1956).
Wiener, Martin J., *English Culture and the Decline of the Industrial Spirit, 1850–1980* (Cambridge: Cambridge University Press, 1981).
Wildavsky, Aaron, "Choosing Preferences by Constructing Institutions: A Cultural Theory of Preference Formation," *American Political Science Review* 81 (1987): 3–21.
Wildavsky, Aaron and Drake, Karl, "Theories of Risk Perception: Who Fears What and Why?" *Daedalus* 119 (1990): 41–60.
Willems, Emilio, *Followers of the New Faiths: Culture, Change and the Rise of Protestantism in Brazil and Chile* (Nashville: Vanderbilt University Press, 1967).
_____, "Protestantism as a Factor of Culture Change in Brazil," *Economic Development and Cultural Change* 3 (1955): 321–333.
Williamson, Oliver E., *Corporate Control and Business Behavior* (Englewood Cliffs, N.J.: Prentice-Hall, 1970).
_____, Oliver E., "The Economics of Organization: The Transaction Cost Approach," *American Journal of Sociology* 87 (1981): 548–577.
_____, "The Modern Corporation: Origins, Evolution, Attributes," *Journal of Economic Literature* 19 (1981): 1537–156.
_____, *The Nature of the Firm: Origins, Evolution and Development* (Oxford: Oxford University Press, 1993).
_____, "The Vertical Integration of Production: Market Failure Considerations," *American Economic Review* 61 (1971): 112–123.
Wilson, James Q., "The Family-Values Debate," *Commentary* 95 (1992): 24–31.
_____, *The Moral Sense* (New York: Free Press, 1993).
_____, *Negro Politics: the Search for Leadership* (Glencoe, Ill.: Free Press, 1960).
Wilson, Kenneth L. and Martin, W. A., "Ethnic Enclaves: A Comparison of the Cuban and Black Economies in Miami," *American Journal of Sociology* 88 (1982): 138–159.
Wilson, Kenneth L. and Portes, Alejandro, "Immigrant Enclaves: An Analysis of the Labor Market Experiences of Cubans in Miami," *American Journal of Sociology* 86 (1980): 295–319.
Winter, J. Alan, *The Poor: A Culture of Poverty, or a Poverty of Culture?* (Grand Rapids, Mich.: William B. Eerdmans, 1971).
Wolf, Margery, *The House of Lim* (New York: Appleton, Century, Crofts, 1968).
Womack, James P., Jones, D. et. al., *The Machine that Changed the World: The Story of Lean Production* (New York: Harper Perennial, 1991).
Wong, Siu-lun, "The Chinese Family Firm: A Model," *British Journal of Sociology* 36 (1985): 58–72.
World Bank, *The East Asian Economic Miracle* (Oxford: Oxford University Press, 1993).
Yamamoto, Shichihei, *The Spirit of Japanese Capitalism and Selected Essays* (Lanham, Md.: Madison Books, 1992).
Yanagi, Soetsu, *The Unknown Craftsman. A Japanese Insight into Beauty* (Tokyo and New York: Kodansha International, 1989).
Yang, C. K., *Religion in Chinese Society: A Study of Contemporary Social Functions of*

Religion and Some of Their Historical Factors (Berkeley: University of California Press, 1961).

Yoshimori, Masaru, "Sources of Japanese Competitiveness. Part I," *Management Japan* 25 (1992): 18–23.

Yoshinari, Maruyama, "The Big Six Horizontal Keiretsu," *Japan Quarterly* 39 (1992): 186–199.

Yoshitomi, Masaru, "Keiretsu: An Insider's Guide to Japan's Conglomerates," *Economic Insights* 1 (1990): 15–17.

Zhangling, Wei, "The Family and Family Research in Contemporary China," *International Social Science Journal* 126 (1986): 493–509.

□□□□□

001 □□□□□□□□□□□□

[□□]□□□□·□□ □

002 □□□□□□□□□□□□□□

[□□]□□□·□□□ □

003 □□□□□□□: □□□□□□□□□□□□□

[□□]□□·□□□ □

004 □□□□□□□□□□□

[□]□□□□·□□ □

005 □□□□□□□□□□□□□□□□□□□□□□□□□

[□]□□□□·□□ □

006 □□□□□□□□□□□□□□□□□□□□□□□

[□]□□□·□□□□ □

007 □□□□□□□□: □□□□1991□12 □25□

[□□□]□□·□□□□ □

008 □□□□□□□□□□□□□□□□□□□□

[□]□□□·□□□ □

009 □□□1945□□□□□□□□□□□

[□]□□·□□□ □

010 □□□□

□□□□□

□ □□http://www.ilixiangguo.com/

□ □□http://weibo.com/bbtbook

□□□□https://lixiangguo.tmall.com

□□□□□□

□□ □□ □□
□□ □□ □□

□□□□□□

□□□ □□□
□□□ □□□

理想国译丛

imaginist [MIRROR]

弗朗西斯·福山作品 05

信任：社会美德与创造经济繁荣

TRUST:
THE SOCIAL VIRTUES AND
THE CREATION OF PROSPERITY

福山在本书中把焦点集中在信任度存在与否所造成的结果上，使读者对于社会资本有了崭新而精确的认识；这本书问世之后，我们再也不可能忽略文化的前提而单独分析经济成长的议题。想要了解国家财富真正来源的人，《信任》一书是不可或缺的读物。

——威廉·盖尔斯敦（William A. Galston，美国马里兰大学公共事务学院教授）

对于想要了解当代社会经济表现何以良莠参差的经济学门外汉来说，福山的《信任》将会成为最受欢迎的读物。福山对社会核心价值观持有独特的见解，他认为这些价值观引导了美国、亚洲、欧洲企业与政府的行为，这一独特的见解本身也提供了一个原创性的概念框架，有助于我们了解后冷战时代世界许多紧张情势的根源，其中包括贸易与人权等多元化的议题。

——大卫·黑尔（David Hale，Kemper 金融服务公司投资部经理）

福山又办到了。通过《历史的终结与最后的人》一书，福山在知识界引发了令人惊异的效应；这次他又通过这本《信任》让我们学到，一个社会的“自发社会性”是该社会经济结构的关键，那些认定社会行为以个人主义的盎格鲁撒克逊模式和团体导向的亚洲模式为两种极端，其余行为模式皆处于二者之间的人，必须重新思考这个议题了。福山再一次为知识圈带来震撼。

——亨利·罗文（Henry S. Rowen，美国斯坦福大学商学院教授，胡佛研究所资深研究员）

上架建议：经济、社会

ISBN 978-7-5495-7853-5

理想国 imaginist 想象另一种可能